

APPARATUS DEPARTMENT  
**GENERAL ELECTRIC**

SUBJECT

COPIES:

GW Curry  
FP McGowan, 24-3  
JM Waldron  
JW Whiteside, 24-3

Burlington Plant, June 8, 1951

Mr. L. D. Miles  
Product & Material Value Analysis Div.  
Building #2  
SCHENECTADY WORKS

We enjoyed your presentation and appreciated the effort you made to be on hand at our Purchase Value Analysis Meeting yesterday.

I am hopeful that we will be able to conduct a Purchase Value Analysis Program at Burlington, and if we do it will be a direct result of the selling job that you did. We have a number of good possible programs, and I know that we can accomplish considerable reductions.

Again, thank you for being with us.

*J. B. Paul*  
J. B. Paul, Supervisor of Purchasing, Ext. 36

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B74

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*Handwritten scribbles and lines*

*sell*

*They are looking for  
"Sellers" info  
noted*