



Fujita Corporation

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Mr. Lawrence D. Miles
Sedgefield R5 B840
Easton, Maryland 21601
U.S.A.

Dear Mr. Miles:

I wish to thank you for sending to me "Tecniques of Value Analysis and Engineering". It would have taken anywhere between 3 or 6 months to have the book delivered if the order was placed here in Japan and I am very happy to be in possession of one in such a short time.

After reading your book and using informations from your lecture as references, I hope to study ways of carrying forward VE by construction industry.

Our president expects much from VE technique which was mentioned at meeting held with you and our company and to the expectations of our president, however in carrying out VE technique we believe that questions will arise, so in this case we shall look forward to your guidance.

Thanking you and looking forward to your next visit to Japan,
Sincerely,

FUJITA CORPORATION

Isamu Baba
Manager
Architectural Administration Department