

July 19, 1943.

Mr. T. P. Higgins, Buyer,
Purchasing Department,
General Electric Company,
Schenectady, N. Y.

Dear Mr. Higgins:

In view of your interest in everything pertaining to the supercharger program, I am sure that you will be glad to know what has transpired in connection with the machine tools which we need to manufacture the 9-B-35 Pump. You will recall that this pump design, which we submitted for your consideration, was selected for lubrication of the BH and CH superchargers.

Immediately upon receiving your order dated June 19th for 1500 pumps for CH-3 superchargers, we submitted to the Army Air Forces applications on Form PD 3 A for authority to buy a group of machine tools without which we cannot manufacture this pump at the rate which you require. They aggregate slightly over \$30,000.⁰⁰ and we intend to pay for them ourselves. To our astonishment, we were informed a number of days later by the Priority Office, Eastern Procurement District, Army Air Forces, that our applications would not be approved.

Mr. L. D. Miles then went with me to see Captain Burden of the E.P.D. in an attempt to convince him that the purchase of the machines should be approved. Nothing was accomplished because Colonel Richards, the Air Forces Inspector at Lynn, had recommended disapproval.

Mr. Miles and I then went to Lynn. After a very thorough presentation of the facts pertaining to the pump and the need for the machines in question, to the officers of Colonel Richards' office, who originally had recommended disapproval, we were informed that they would reverse their previous decision. In presenting the problem, we were assisted by Mr. Buckley and Mr. Burgess of the Supercharger Department at Lynn.

I have been informed this morning by Captain Burden that he has approved and forwarded the applications. From now on it is hoped that there will be no further delay.

The successful conclusion of this matter is due in large measure to the energy and tact and resourcefulness which Mr. Miles exhibited. Except for

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his very effective presentation of the General Electric Company viewpoint, I think it unlikely that Colonel Richards' office would have been willing to reverse their original position. I am sorry that it was necessary to encroach on Mr. Hiles' vacation for this but I am very grateful for the contribution which he made.

Very truly yours,

CC/H

Copy sent Mr. H. L. Erlicher, Vice President