

SANGYO NOHRITSU TANKI DAIGAKU

73-37

# IBAM

(Institute of Business Administration & Management)

39-15 6-chome, Todoroki, Setagaya, Tokyo,

Mail Code: 158

Cable Address: SANNODAIGAKU TOKYO

Telephones: Tokyo 702-4151, 701-2110

File Ref:

December 24, 1973

Mr. Lawrence D. Miles  
Sedgefield R5 B840  
Easton, Maryland 21601  
U. S. A.

Dear Mr. Miles:

Thank you very much for your kind letter of December 11, authorizing us to use three styles of your signatures.

Based on your approval, the Board of Directors of the Society of Japanese Value Engineers will accordingly work out the details of the award system. We will keep you informed.

It is also very thoughtful of you to reaffirm your system of "Hospitality at Sedgefield" award for worthwhile value engineers from Japan. Your suggestion certainly signifies the "people-to-people" aspects of our international V.E. tie, and is greatly appreciated by us all.

I am rejoiced to learn that you keep enriching your knowledge about Japan. I am highly confident that your every insight into the Japanese must be a very precise and deep-piercing one.

Please convey our best wishes of the Holiday Season to Mrs. Miles who has apparently helped you in developing your ideas of the international friendship award at Sedgefield.

Mr. Yohnosuke Ambe, Secretary General of S.J.V.E., and other associates of IBAM join me in sending our best regards and best wishes to you both.

Very sincerely,



Ichiro Ueno  
Chairman of the Board

IU/kn

Dec 11 1973

Dear Mr Ueno;

Your letters awaken warm and pleasant experiences with you, Mrs Ueno and your associates.

It is our great honor and pleasure to approve your suggestions for the MILES AWARD, and to assist in any way we can. In fact, I will include three signatures for your choice. Lawrence D. is the legal, L.D. is the usual, and Larry is the friendly signature.

We also reaffirm our other award of "Hospitality at Sedgefield", which may be awarded and used under different conditions, one of which could be already formulated plans to go to USA, and the other conditions determined by you. We would enjoy such visit to the fullest.

During the past year, my understanding of the Japanese has been dramatically increased by reading several good books, one of which was THE PACIFIC RIVALS - A Japanese View of Japanese-American Relations, written by the staff of Asahi Shimbun in 1972. I have greatly enjoyed "Growing" this knowledge and understanding.

We know that when you are next in the States, you will find a way to visit us.

Sincerely,



Larry Miles

# SANGYO NOHRITSU TANKI DAIGAKU

# IBAM

(Institute of Business Administration & Management)

39-15 6-chome, Todoroki, Setagaya, Tokyo,

Mail Code: 158

Cable Address: SANNODAIGAKU TOKYO

Telephones: Tokyo 702-4151, 701-2110

File Ref:

November 28, 1973

Mr. Lawrence D. Miles  
Sedgefield R5 B840  
Easton, Maryland 21601  
U. S. A.

Dear Mr. Miles:

It was so nice to hear from you as well as to receive your highly suggestive proposals about the international VE award.

We really appreciated your unique suggestions which indeed reflect your special goodwill and friendship to us all. The SJVE Board members were very pleased to hear about this in a recent regular meeting. While we were touched and stimulated by your deep thought on the issue, I feel that we ought to return you with some suggestions from our side.

Originally we designed the proposed MILES AWARD as an honorary prize of a high esteem value, for which I, on behalf of the Society of Japanese Value Engineers, need to solicit for your grant. The Society would like to present one impressive plaque with the engravings, with your permission, of your name and signature on it, to one final selectee of SJVE's annual VE Paper contest.

We have thought up the plaque idea for the following reasons: In almost all cases, either in SJVE or in any other Japanese association, membership is semi-officially "sponsored" or patronaged by his/her hiring organization, and this would make any form of personal awarding less realizeable, whether it be a monetary award or a physical reward (such as an award trip to the U.S.A.). It is also likely that a prize recipient can see little possibility of obtaining a company grant for his US tour in time of his award, and again that often such an awarded person would not be speaking English enough to maintain his tourist life in a foreign country.

We'd be very grateful if you could kindly grant us by letter to use your name and signature in our proposed MILES AWARD. Then, we will be pleased to work out all the necessary details for such an award system to be started in honor of your name.

Please give my best regards to Mrs. Miles. I shall look forward to having you approval on the award system.

Very sincerely,



Ichiro Ueno

Chairman of the Board

IBAM

IU/kn

L. D. MILES  
SEDFIELD R 5 B 840  
EASTON, MD. 21601

Oct. 24, 1973

Mr Ichiro Ueno;

Dear Mr Ueno;

A hundred times, since this day last year, we have thought about, and chatted about you and Mrs Ueno, and your associates. Now, we are doing something about it.

You may choose to present the award to:

- A value engineer, or value engineers who have made an outstanding achievement,
- a management person, or management persons who have achieved great results through learning about the Value Engineering System, and supporting it to achieve great results in difficult competitive situations,
- A professor, or professors, or administrators of a University, who have learned to understand it, and have established a continuing high grade learning opportunity for others,
- a person, or persons in high leadership of the National Society of Japanese Value Engineers, who has brought great benefits by his vision, his administration and his energies,

or, High Value Achievement, of your choosing.

Sincerely,

Larry Miles

L. D. MILES  
SEDFIELD R 5 B 840  
EASTON, MD. 21601

Oct. 24, 1973

Through the courtesies of Mr Ichiro Ueno --

Eleanor and I have great pleasure in providing an award to be made by Mr Ueno and his associates for high achievement in the use of, or promotion of the use of, the Value Engineering System.

This award is three days of hospitality for one to four persons, at Sedgfield.

It includes; Food, lodging, and entertainment.

We will meet them at their plane in the Washington DC airport, and return them to the airport at plane time, or, if they prefer, to their Washington DC hotel.

We are thinking of a time period beginning now, and extending throughout 1974.

Respectfully,

Lawrence D Miles

Eleanor R Miles

Memo to Mr Ueno;

Eleanor and I appreciated the footnote on your May 11 1973 letter.

We met the four fine gentlemen at the Chicago conference and had many good discussions with them. The material which they presented was a real addition to the subject matter of the conference.

We were sad only because, as we had driven to the convention by auto, we were in transit, driving home, during the time they were in the Washington DC area, so we could not have the great pleasure of entertaining them in our home.

With Warmest Regards,

Larry and Eleanor Miles