

**GENERAL**  **ELECTRIC**

**SUBJECT**     Value Analysis Seminar

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Pittsfield - February 16, 1955

Mr. R. E. Fountain, Supervisor  
Value Analysis Services Section  
Materials Services Department  
Schenectady

Since our Value Analysis Seminar held one week ago today, we have received many favorable comments concerning the program. In fact, some of our people have stated that it was the best we have held to date.

We certainly wish to thank you for the very important part which you played in the Seminar, and feel that those in attendance were most interested in your presentation. Undoubtedly, the creative approach is becoming a vital influence in our thinking at Pittsfield which should result in further cost reductions and product improvement. Your presentation of this philosophy was received with a great deal of enthusiasm.

Although we know that you are very busy, we trust you will find an opportunity to visit Pittsfield again in the near future.

*H. W. Allison*

H. W. Allison - Purchasing Procedures Specialist  
Distribution Transformer Department

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