

THE FALK CORPORATION

MILWAUKEE | WISCONSIN

W. P. SCHMITTER
VICE PRESIDENT
CHIEF ENGINEER

April 2
1958

Mr. Lawrence D. Miles
Manager - Value Analysis
Materials Service
Manufacturing Services
General Electric Company
Schenectady, New York

Dear Mr. Miles:

Your presentation at the recent MAPI session at Hot Springs was about as edifying as any technical talk I have ever had the pleasure of hearing and I cannot refrain from telling you so.

In addition to your extraordinary job knowledge you are a very finished speaker. Certainly everyone present must have shared this reaction.

I hope you do not get around to cost reduction of gearing in the foreseeable future. The competition is pretty rough as it is.

Sincerely,

W. P. Schmitter

WPS-ac

*Enjoyed your
letter & interesting
comments -*

April 25, 1958

Mr. W. P. Schmitter
Vice President-Chief Engineer
The Falk Corporation
Milwaukee 1, Wisconsin

Dear Mr. Schmitter:

I enjoyed receiving your April 2nd letter and especially enjoyed the last paragraph.

Sincerely,

L. D. Miles
Manager - Value Analysis

LDM:AEM