

76-5

L. D. MILES
SEDFIELD R 5 B 840
EASTON, MD. 21601

To Takehiko Tanaka
with copy to Akira Kodama

Dear Takehiko;

Re: BUYING FUNCTION

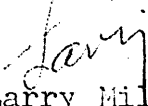
Although the semi-retirement life here at Sedgefield is really wonderful, I have not been able to forget that, at least in this country, the enormous advantages to competitive industries from the use of the Value Analysis techniques in procurement are not being well communicated and taught in Purchasing Groups.

Accordingly I will write one page each month in the magazine "PURCHASING WORLD".

The first issue was Sept 1976.

I enclose for your interest, copies of the story.

With Warmest Regards,


Larry Miles