

Rte 5, Box 840
Easton, Md. 21601

Mr Akira Kodama

Dear Mr Kodama;

Again, thank you for much thought and arrangements.

A slight change in arrival plans. Instead of 3:35 arrival it will be 7:30 pm arrival in Tokyo, same day - 19th.

We leave San Francisco on JAL 1: afternoon 18th
Arrive Tokyo 7:30 evening 19th.

I will respect and keep any schedules you have made for me/us.

Thank you for the tentative program. I will speak as you suggest.

If you feel that I can be sufficiently helpful, and it so develops, I will, on your direction, honor your wishes and committment and make another SJVE or plant visit.

Comments on the speech draft are included on another sheet.

With warmest regards to you and your associates,

Sincerely,

Larry Miles

R-5, Bx 840
Easton, Md
21601
Oct. 2 1972

Mr Akira Kodama

Dear Sir;

Here is the entire lecture.

I have put in headlines, not for oral use, but to make the written text more understandable.

To save a couple of days time I had two typewriters at work at once so the paper lacks a little in neatness and continuity, but for the purpose it accomplished, I'm sure it is not offending to you.

Eleanor wants me to assure you that she needs no special plans made for her. She enjoys everything, including being alone. If it does not make any problems, she would like to attend the two sessions in which I speak.

Thank you for the information on locations of the conference and various hotels. It appears that the meetings are quite near to the Imperial, where we have reservations.

Our best regards to you and your associates.

Larry Miles

Comments and interpretation suggestions pertaining to
the Commemorative Speech.

A title which would fit the subject matter which I will present
very well would be:

IMPROVING VALUE ENGINEERING - THE THINKING SYSTEM OF CHAMPIONS

If you believe another title would be better, you have my
permission to change it.

I will include the first 4 pages today. That is about 1/3 of
it. I shall try to mail the balance at least by Tuesday Oct.3.

Of course I will want the names of proper people for a salutary
opening as I start.

Because I am not sure of the meanings of some of our words in
Japan, please feel free to interpret so as to get the best "feel"
by the readers and listeners. For one example. Wherever I use
Value Analysis, or Value Engineering, Value Analyst or Value
Engineer, please consistently use whichever terms are the
strongest and best in Japan. Same with all other items.

For your information, I want to accomplish three objectives
in my lecture. To commend, to inspire, and to teach. Most of
the remaining material will be "To Teach". It will be reinforcing
the present approaches with some needed additional strengths.

Sincerely,

L.D.Miles