

IVS

INDUSTRIAL VALUE SERVICES, INC.

1405 NORTHERN BLVD. ROSLYN, N. Y. 516 MAYFAIR 1-7442

October 3, 1963

Mr. L. D. Miles  
Program Director  
General Electric Co.  
Schenectady, New York

Dear Larry:

I would like to take this opportunity to thank you for your excellent presentation at our September SAVE meeting. Many of our Chapter members have told me that they had learned a great deal about a subject which they had been taking for granted. In others, you germinated some idea of how they can more effectively bring the Value Engineering message to their management.

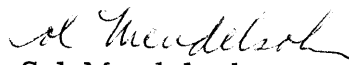
I want to thank you for taking the time out to prepare a unique talk on the tough subject that we invented.

I am looking forward to working with you again in the near future.

By the way, I am having information on the portable rostrum forwarded to you.

Very truly yours,

INDUSTRIAL VALUE SERVICES INC.

  
Sol Mendelsohn  
President

sm/rf