

FILE: Value Analysis Examples

L. D. Miles' Syracuse Speech

Examples Used

<u>Item</u>	<u>Before</u>	<u>After</u>	<u>Savings/yr.</u>
— Clothes Drier Pulley	\$.74 ea.	\$.63 ea.	3,000
Disposall Cover	.60 ea.	.20 ea.	39,000
Disposall Shell	1.17 ea.	.53 ea.	64,000
Auto. Washer Timer Dial	.12 ea.	.06 ea.	
Clocks	3.65/M	1.90/M	112,000
Turbine Plug	15.00 ea.	3.00 ea.	
Fan Blade on Welder	1.50 ea.	.86 ea.	3,500
Swaged Terminal-Can. Car Heater	6.00 ?	1.60 ?	
Disposall Studs	.155 ea.	.025 ea.	51,000
Disposall Condenser	.76 ea.	.66 ea.	3,500
Range Outlet	Saves 10¢/unit		25,000
Cold Control Cover Clip	7,000/yr.	3,000/yr.	4,000
Cover	.04 ea.	.015	25,000
Copper Tubing	100,000/yr.	55,000	45,000
— Oil Burner Control Nameplate	.11 ea.	--	
Wire Pulley	.60 ea.	.22 ea.	22,000
Locomotive Dept. Bolts	.08 ea.	?	
— Drier Cover Opening with (2) Gaskets	1.80 ea.	.94 ea.	51,000
Morrison Control Eyelets	?	Cut price in 1/2	
— Locks Cement Hardener	2.00/gallon	.25/gallon	
Copper Tubing (Air Conditioning Dept.)	.04 ea.	.01 ea.	
— Upsetter Part	.15 ea.	.015 ea.	
Auto. Washer Control Support	.08 ea.	1/3	15,000
— Worm Gear	27.00 ea.	17.00 ea.	35,000
	\$36,000 tool cost	\$250 tool cost	
Refr. Hinge	?	?	
— Bracket with Top Holes	13.00/M	2.63/M	
— Laminated Shim		29.00	
— Timer Gear	.06 ea.	.01 ea.	
— Auto. Blanket Shaftq	.075 ea.	.006 ea.	
	1.40 ea.	.90	
Gasket	4.15 ea.	.15 ea.	
Gasket	2.00 ea.	.04 ea.	
Fuel Regulator	.005" tol.	1/8" clearance	
— Refr. Pin	59.00/M	1.00/M	40,000/yr.
Wiring Device Dept. Clamps	4.90/M	2.50/M	
X-Ray Part	.49 ea.	.07 ea.	

Auto Pilot Parts

1 — **Supercharger Nut**

4.75 ea.

.21 ea.

Autopilot Knob

2.25 ea.

.25 ea.

2 — **Fluorescent Lamp Ballast**

42%

25%

(4) Metal Clamp

Large Size Package

General Electric Check for \$.01

Drum Shield

.60 / .28

50,000/yr.