

57-4

GENERAL ELECTRIC

APPARATUS SALES DIVISION

SUBJECT

WHITING VALUE ANALYSIS MEETING

COPIES:

CW Bryant, Materials Services,
NEW YORK OFFICE
CB Elledge, Schenectady
LO Sinderson, Office

Chicago, March 8, 1957

Mr. L. D. Miles
Value Analysis
SCHENECTADY

Dear Larry:

I would like to take this opportunity of thanking you for coming to Chicago to make your Value Analysis talk to the Whiting Men's Club. We appreciate this very much and know that it will cement our relations with this very fine customer of ours. We have already heard many very complimentary comments about your presentation at the meeting and I know how impressed the officials were with your presentation at the lunch. I will let you know how Whiting progresses with this program.

Thanks very much to both you and Bill Bryant for your cooperation.

Yours very truly,


FR NUTT

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