

COMMENTS OF MR. PAXTON IN BLDG. 32G FOLLOWING PRESENTATION  
OF "HOW VALUE STANDARDS ARE SET AND USED"  
AND  
"HOW THE VALUE CONTROL SYSTEM WORKS"

September 24, 1959

Comments of others have been generally omitted. To some of Mr. Paxton's comments have been added a few words to clearly speak their intended meaning.

"You haven't made it clear why you have no right to be critical of engineering."

"We have had Value Analysis techniques for several years. You have been telling about them and teaching about them. Consequently they have been available for use in eliminating the unnecessary cost going into new designs."

"The evaluation process you have shown us in this example could have been used by them before its design."

"My question is, 'Why didn't we have the lower cost alternates in the design the first time?'"

"Are you going to excuse engineering continuously for not using them?"

"Are you worried about your relationship with engineers?"

(Goss)

"Have we gotten away from our orderly review of new designs in the early stages in planning operation between engineering and manufacturing?"

(Paxton again)

"Let's accept the fact that we never had any orderly way of testing the designs to value. This is distinctly a contribution of these people."

"We have this advantage just as long as the rest of the world doesn't have Value Analysis techniques."

"What puzzles me, Larry, is the extent to which we are slowly threading this through into the organizations bit by bit."

L. D. Miles/M