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A. F. Vinson--NY Office
A. F. Vinson--Bldg. #36

Schenectady, November 6, 1953

Mr. C. W. Bryant
Bldg. #36-1

I very much appreciate the opportunity of reading Mr. Vinson's letter of October 1 concerning our Value Analysis work with particular reference to our "Out of Company" activities.

I would certainly like to assure Mr. Vinson that in all of our considerations the company program is the absolute first and I feel confident that the results support this fact.

I would like Mr. Vinson to know that we, probably to the same degree as he does, feel the importance of enhancing the company prestige when the yield is large in proportion to the effort. As you know, we do receive many invitations for outside presentations and we have carefully picked and chosen the few which would benefit our company and country the most and still not interrupt the development of the program within the company.

We are most anxious to operate for Mr. Vinson in exact harmony with his wishes and it appears that through lack of understanding we are not quite doing it.

I hope that we will have opportunity to improve this understanding.

L. D. Miles/M

New York, October 1, 1953

Mr. C. W. Bryant, Manager
Materials Services Department
Manufacturing Services Division
Schenectady

Dear Bill:

Attached is some correspondence from Admiral Cowdrey to Mr. Cordiner, indicating that Larry Miles has again done a splendid job of presenting Value Analysis. Will you please express my appreciation to Larry for another outstanding job.

I believe I would be remiss in not again reminding you and Larry that it is sometimes harder to maintain a top flight reputation than to gain one; and our main target must continue to be our internal operations, and we are sure you are not losing sight of that target. I do not mean to imply that we should neglect the job of handling these outside assignments, but rather that we should not neglect the main task inside the General Electric Department structure.

Very truly yours,



AFVinson:e
Attach.