



DEPARTMENT OF THE NAVY

BUREAU OF SHIPS  
WASHINGTON 25, D. C.

58-10

IN REPLY REFER TO  
ON/General Electric  
Ser 109-165

29 MAY 1956

Mr. Ralph J. Cordiner, President  
General Electric Company  
570 Lexington Avenue  
New York, New York

Dear Mr. Cordiner:

Two of our engineers, Messrs. R. L. Crouse and J. L. Schuler, and one of our officers, Commander J.D.W. Borop, were permitted to attend your recent Value Analysis Seminar, 30 April through 18 May 1956. Two were students and one acted as a Project Leader. The training they received at your Seminar will be applied to the Navy's efforts in reducing the costs of ship construction and maintenance. Their work will be added to that of other men trained in these techniques by your company in the past two years. They all now operate under our Office of Value Engineering.

The results of the efforts of the men you have trained for the Navy have been so gratifying and stimulating, that we have expanded the Value Engineering Program into every Naval Shipyard. The men your company has trained have been used to train other men. We plan to extend this work for the better utilization of the tax dollar and for the better defense of our country at minimum cost.

The assistance of your company and all the personnel of your Value Analysis Service is greatly appreciated. We would like to commend Mr. L.D.Miles, Mr. R.E.Fountain, and Mr. W.H.Reger in particular for their genuine interest in helping us.

If it is feasible for you to permit it, we hope that we may again send students and a project leader to your future seminars. This would not only help us to maintain training of new key men, but would also stimulate those who have been working actively in Value Engineering.

Sincerely yours,

Copy to:

General Electric Company  
Suite 1014, Wyatt Building  
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Mr. Arthur F. Vinson, Vice President  
Manufacturing Services  
General Electric Company  
570 Lexington Avenue  
New York, N. Y.

→ Mr. L.D.Miles  
General Electric Company  
Schenectady, New York

B. E. Manscau  
Rear Admiral, U.S.N.  
Acting Chief of Bureau