you've chosen va mgt why?
What got you interested in it
you could make a living lots of ways
was it because its – new
different
difficult 
gave you power over some others
intrigued you
you were desperate
allowed you to do more
helped you to achieve more

is it because –
your mind felt good doing it
you felt freedom to use your mind
you saw more achievement from using your mind
the bonds that strangled the mind resource were cut
your mind likes to create – now it could
you like to help others, with this you can do it

why did they come to this conf
to learn how to manage better
to get specific pointers that will work to minimize some of their problems
to better handle the people problem

what thoughts can i give them that will help them
how to grow the mind resource of their boss
ditto peers
ditto employees

how to get more out of va tech
how to use the va tech more effectively

initiative – knowl – creativity

initiative does each have the same potential
what amount is best for each
is it developed
is it always good
is its pattern formed early in life – and never changed
what amount is best for ys ourselves
how do we determine the amt anyone has
can a valuable person have little initiative
what promotes initiative
what is initiative

INITIATIVE KNOWLEDGE CREATIVITY STEPS OF PROCEDURE

how is this mind resource strangled
can it be freed
Human brain as a resource and creativity

In Oct, forward looking practical people held an international conference in South Africa on using and conserving resources.

One theme: the human mind is too valuable a resource to waste.

Do the same month after month, day after day, year after year. Habit channels the mind. Everything goes through the same path day after day. The remainder of the enormous resource is not used - is wasted.

In fact, great energy is used to fight off any one with a proposition which would call for use of the mind instead of following the channel.

Probably unless creativity is used the mind isn't used. All actions follow the connections in the habit path. Might as well have a mechanical machine there but creativity makes the difference.

The human mind is capable of getting into other areas, small deviations - large deviations.

Each buyer might ask himself, "How much of my mind am I using?" Is that the way I want it?

Learning the VA system has been the stairway that led hundreds of people, some buyers, into productive use of the mind.

Why? Exactly what am I trying to do? Exactly what functions am I buying for my employer?