



Sedgefield

THE MILES / Sedgefield / Route ⁵4 / Easton, Maryland 21601

July 28, 1972

Akira Kodama
Secretary General, SJVE
39-15 6-chome, Todoroki, Setagaya, Tokyo, Japan.

Dear Mr. Kodama;

Ref: letters June 22, July 18, July 21

Thank you for all of your thoughts of good friendship and good helpfulness.

The purpose of Mrs Miles and myself, in coming to Japan, is to learn more about, and to enjoy the culture and the accomplishments of the Japanese people whom we have learned to admire greatly.

The opportunity to visit for a day, at your SJVE conference brought us added joy. The warmth of the friendship of your countrymen in Miami caused us to decide to take our leisure trip to Japan now.

We would like to meet many of your esteemed associates, who are responsible for the high success of the Japanese people, and to see some of your accomplishments, which I am sure far exceed our own. At the same time we wish to enjoy the culture of the most un-developed, perhaps out-lying areas, and to learn their ways of life. We are sure Japan has industries, of great interest to us, which do not exist in our areas. Silk growing, pearl culture, etc. With so much, of such great interest, and so far from our home, we might wish to extend our visit to as much as two or three weeks.

We do'nt know what success our SAVE leaders will have in assembling a fine group of members to attend your conference. We hope it will be good success, however our visit is a long planned leisure visit. If, while we are visiting the conference for a day, we can be helpful, it would be a pleasure to us to help, or, if we can specifically help an any other way, it is our way of life to be helpful.

Our only uncertainty, at the moment, is transportation. Mr. Shinagawa has been unable to help. It seems that his work is with people coming to USA from Japan. We are at the moment investigating other sources, and will keep you advised. If you know others, kindly give our name and address to them.

With Warmest Regards, Larry Miles and wife Eleanor

SANGYO NOHRITSU TANKI DAIGAKU

IBAM

(Institute of Business Administration & Management)

39-15 6-chome, Todoroki, Setagaya, Tokyo,

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File Ref:

July 21, 1972

Mr. Lawrence D. Miles
Sedgefield, R. 5, B-840
Easton, Maryland 21601
U.S.A.

Dear Mr. Miles,

Reference is made to my letter of July 18, replying to your plan to visit Japan in connection with the forthcoming SJVE Annual Meeting in October.

This morning we have just received a letter dated July 12th from Mr. Carlos Fallon with another good news that he started doing the same thing that I did with the Japanese delegates to SAVE..... organize and send a very important SAVE delegation to our meeting, most possibly to include Mr. C.P. Smith and other SAVE Officers as well as Mr. and Mrs. Miles. If this is realized, it would really make an epochal event both for American and Japanese value engineers.

Here I would have to take back one thing in what I said in my previous letter to you: While we thought we could cover your staying expenses, I am now afraid that our Society's humble budget for the program would have to be expensed if all these distinguished persons are to come to attend our meeting. Your generous understanding of the whole situation would be most appreciated by us all, and our more incorporeal expression of gratitude would be in order.

Thanks to your increasing interest being reflected in your letters, our Board members as well as concerned IBAM managers are pledging themselves toward offering increased cooperation to make it a real success.

Anyway, I will keep you and your friends posted of the progress of our Annual Meeting program.

Best regards,

Sincerely yours,



Akira Kodama
Secretary General, SJVE

cc: Mr. Fallon
Mr. Yokoyama, IBAM
Mr. Takeuchi, IBAM

AK/ks

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July 18, 1972

Mr. Lawrence D. Miles
Sedgefield, R. 5, B-840
Easton, Maryland 2160
U.S.A.

Dear Mr. Miles,

Thank you very much for your letter of July 3rd, 1972.

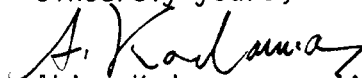
It is really good to hear that you can plan a tour to visit Japan in October. The personal participation by Mr. and Mrs. Miles to the forthcoming SJVE annual conference would certainly add to its primary objective and significance. Off-hand, I can think of your attendance at the meeting as our most distinguished guests to deliver a commemorative speech, and perhaps meeting of your brief lecture (half-day) for industrial personnel in Tokyo and another in Osaka. As to the detail, however, I need to refer the matter to the SJVE Board members as well as interested IBAM managers. In ten days, I should be able to write to you again with our detail plan.

If both of you can come to Japan in time for our Annual Conference on October 23rd and 24th, SJVE would be pleased to cover your hotel expenses in Japan. We of course know Mr. Ryuichi Shinagawa, as he is directly connected with the very travel agent that IBAM have been using for these years. I recommend you to keep in touch with him for your travel plans, and we would also be happy to help you in making your visit plans.

I will keep you posted of the progress of our Annual Conference program, and in the meantime, please feel free to write me. Professor Tamai and Mr. Toshio Tanaka, my preceding Secretary General, join me in sending our best regards to you both.

I shall be writing you soon,

Sincerely yours,



Akira Kodama
Secretary General
SJVE

July 3 1972

Akira Kodama
Secretary General SJVE
39-15 6-chome, Todoroki, Setagaya, Tokyo, Japan

Dear Mr Kodama;

We have your July 22 letter. Mrs Miles and I thank you and your friends and associates very very much for the kind and heart-felt comments to us.

We have wanted to visit Japan, and although we had not planned it this soon, the warmth of your invitation, and the opportunity to visit your October Conference of the SJVE are over-powering.

We should like very much to be there, and to stay for 10 days or more to enjoy your country, if we find that appropriate arrangements for transportation and for visiting in Japan can at this time be made.

Your esteemed representatives Tanaka, Onozuka and Obana brought a fine gentlemen from Dallas Texas to act as interpreter. It happens that he is in the travel agency business, we are advised. I have accordingly written to him to provide information, quotations etc, and have given your name to him, in case he needs more information. He is: Ryuichi Shingawa
Shinagawa Inc.
1510 Tranquilla Dr. Dallas Texas, 75218

It is also possible that you have experience with travel groups and plans and people who offer advantageous leisure and/or business travelling and visiting arrangements. If so, please have them communicate with us or Mr Shinagawa.

Mr Tanaka, Mr Onozuka, Mr Obana and Mr Shinagawa made important contribution to our conference. Mrs Miles and I, as well as many many others appreciated and enjoyed their warmth and friendship.

With our best wishes,

Larry Miles, and wife Eleanor

SANGYO NOHRITSU TANKI DAIGAKU

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June 22, 1972

Mr. and Mrs. Lawrence D. Miles
Sedgefield, R. 5, B-840
Easton, Maryland 21601
U.S.A.

Dear Mr. and Mrs. Lawrence D. Miles,

It was really heart-warming to learn from our three delegates to the 1972 National Conference of the Society of American Value Engineers that they had the wonderful opportunity of being introduced to both of you last week in Miami Beach.

Your kind hospitality and personal interest displayed in your meeting with our people is really appreciated, since we all are aware that all the prosperity of Value Engineering/Value Analysis activities throughout the world today can be traced up to your original effort, Mr. Miles.


As a matter of fact, I really miss the opportunity very much since I had been planning to participate in the Conference along with those three delegates. But, I had to give it up because of my unforeseen involvement in immediate projects under the economic impact.

Here at IBAM, Professor M. Tamai, Mr. Toshio Tanaka and your other old friends were very glad to hear of your meeting with our delegates and wish me to convey their best personal regards.

As we are planning to hold our version of "National VE Conference" in Tokyo in the latter part of October this year, I should be most grateful if you could even plan a "leisure tour" across the Continent and the Ocean.

Thank you again for your warm-hearted friendship. Lastly, the three gentlemen join me in sending you their best regards and thanks.

Sincerely yours,



Akira Kodama
Secretary General, SJVE

cc: Mr. C. Fallon
Mr. J.J. Kaufman

AK/ks