

8/9/58

Bill - I dont want to dictate this now so this memo to you.

I have reached the studied decision that the program of greatest value per dollar would be the following of which the first six items are from the following 79 letter - with the inclusion of the 7th

1 Value Research	\$50,200
2 Value Control	23,400
3 Education	33,100
4 Consultation	30,200
5 Communication	18,800
6 Specialties	22,400
7 Value Task Force Leader Consultant.	23,000
	<hr/>
	230,100

We have repeatedly proven feasibility - but have not had personnel to get it into use. we should do it - to the very great profit of several departments

In Clarken \$39,000 brought \$654,000  
 In Spnee 26,000 " 563,000  
 In Solidy motors -

Trictad - relatively new design  
 Roy lead task force - to learn & to prove feasibility.  
 already 96% cost removed - Task force believes another 10% will result

In Boanoke - You know the story. Value Control task force on newly designed product ~~was~~ ready for production took cost from \$22.00 to 6.00

For this I propose to locate and hire  
men of high ability like Suinn or Ray -  
probably about level 13

I would consider his assignment  
2 years long with the activity blending  
into ~~Value~~ control in two years

This means that I have the job of  
relocating Harold & Gray & Steve.  
We would hire a writer of Bill Young and  
search for a competent engineer task force  
leader

L. S. Miller