

84 17

Schenectady, November 1, 1954

Mr. C. E. H. Elmer
Manager-New England District
140 Federal Street
Boston 1, Massachusetts

The attached correspondence is self-explanatory. Would you like to provide to Doug Secord the Value Analysis information which he has requested.

I think this will help him considerably to get a good start. On your arrangement, we would be pleased to provide any other service that might help him up to the limits of our time and ability.

L. D. Miles/M
Att.

GENERAL ELECTRIC

SUBJECT

● Value Analysis help for
Pratt & Whitney Aircraft

COPIES:

BOSTON OFFICE
October 26, 1954

Mr. L. D. Miles
Value Analysis Section
Building 23
SCHENECTADY WORKS

Recently I had a salesman from a fastener company visiting me, and I showed him the fine work that you people were doing and the help you have given to us.


He apparently mentioned this material to my good friend, Mr. Doug Secord of Pratt & Whitney Aircraft. Doug is a fellow member of the Society of Automotive Engineers Committee E-25 on Military Standards for hardware parts. I am chairman of the SAE-E-25 Subcommittee on Small Aircraft Engine (small parts).

Our efforts coincide with your endeavors in many respects.

Can you find a possible way of giving Pratt & Whitney Aircraft help in a start on Value Analysis without crossing "proprietary information" lines.

I would appreciate any direct help that you feel you can render to them. I will bow out.

Many thanks.


R. L. Keene
Supervisor-Standards
Small Aircraft Engine Department
Boston Office

RLK/jbc
Enclosure

PRATT & WHITNEY AIRCRAFT

DIVISION OF UNITED AIRCRAFT CORPORATION

EAST HARTFORD 8, CONNECTICUT, U.S.A.

CABLE ADDRESS "AIRCRAFT"

October 11, 1954

Mr. R. L. Keene
General Electric Company
Small Aircraft Engine Department
150 Causeway Street
Boston, Massachusetts

Dear Russ:

For some time I have been attempting ~~to get PWA to~~
to incorporate a value analysis group similar to that
presently in existence in General Electric.

used info

I understand that you had quite a folder recently showing all of the functions and types of reports published by the value analysis group in your company. I wonder if it is at all possible to obtain a copy of this information so that it may be turned over to our suggestion committee for additional ammunition. Anything on the above subject that you may send me would be appreciated.

I'll be seeing you in Chicago next week.

Very truly yours,

D. H. Secord
Standards Group
Engineering III

DHS:jk