



# MONOWATT

INCORPORATED

A GENERAL ELECTRIC AFFILIATE

570 LEXINGTON AVE., NEW YORK 22, N. Y.

Telephone: Eldorado 5-0505

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*copy with letter*

*[Handwritten scribbles]*

*fill*

January 14, 1949

RECEIVED

JAN 17 1949

H. L. ERLICHER

Mr. H. L. Erlicher, Vice President  
Purchasing Department  
General Electric Company  
Schenectady, New York

Dear Harry:

Just a word to give you the reaction of our people at Providence to the visit there of Larry Miles, on Value Analysis, and Bill Beardslee, on Process Engineering.

This man, Miles, apparently has the ability to express himself very well, but he had a real message and it really gave our people a new line of thinking.

Between you and me, Harry, I want to run up to have a little visit with Ray Rausch. I am dropping him a note, similar to what I am sending you, and telling him I would like to catch up with him. When I am there, I would like to have a little visit with you.

I hope you continue to be the same, and I am quite sure that one Harry Erlicher will never change.

Sincerely,

*[Handwritten signature]*

AF Warren/HHG