

**WHAT WE NEED**

**October 1955 Value Analysis Seminar**

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**Vastly more information at the point of decision.**

**Attitudes which will allow its use in decision making.**

**It breaks down to this:**

- 1. Much better information**
- 2. Twenty specific techniques**
- 3. Much different habits and attitudes**
- 4. Value specialists as needed.**

**L. D. Miles/M**

*Free*

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October 1955 Value Analysis Seminar



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*L.D. of notes & men understand our values better by opening the behavior of notes*

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*Step 5 on the page 1888  
Cultural Forum*

*Special to be made 1/2  
Stanley M. Pile*

*Intelligence  
stress analysis*

*L. D. Miles*

L. D. Miles/M

**WHAT WE NEED**

**Eric Value Analysis Seminar**

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**Life -- of rats and men**

**Understand ourselves better by observing the  
behavior of rats.**

**Skyscraper patented 1888  
Architectural forum**

**Pool tube mercury parts 1/2  
Stainless nipple**

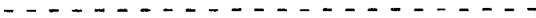
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  - Metallurgist**
  - Stress Analysis**

**L. D. Miles/M  
October 1955**

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Erie Value Analysis Seminar



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Metallurgist

Stress Analysis

*understanding  
 value analysis  
 no time constraints  
 small budget  
 time saving  
 Little time*

*Value instrument cost... Source blurry photo  
 Example cost...  
 what is it - cost... - content*

*L. D. Miles/M  
 October 1955*

*Quality vs. quantity  
 cost better in all better*

*wrap up...*

# WHAT WE NEED

...  
... L. D. Miles

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Life -- of rats and men

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Pool tube mercury parts 1/2

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Understanding

Follow habit and refine

Average people

Making mistake

Some right...Some wrong

Butter conditioner

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Metallurgist

Stress Analysis

Value is lowest cost function or service reliably provided

Example of cold control

What is it ...cost...do...else...that cost

Quality vs. waste

Work better or sell better

Wrap it up

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M/

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