

Hartford



Chapter No. 7

American Society of Tool Engineers

NINETEENTH ANNIVERSARY NIGHT

Monday, November 7, 1955

DINNER 6:15 P.M. — CITY CLUB — ANNIVERSARY

REMARKS BY:

Ray H. Morris
"Our First 19 Years"

TECHNICAL SESSION:

8:15 P. M. — Hartford Gas Co. Auditorium

SPEAKER:

Laurence D. Miles
Manager of the Value Analysis and
General Electric, Schenectady, N. Y.

SUBJECT:

"Value Analysis"

HARTFORD CHAPTER PAST CHAIRMEN

A. H. d'Arcambal	1936-1938	Edmond Morency	1946-1947
Irwin F. Holland	1938-1939	Richard A. Smith	1947-1948
Ray Morris	1939-1940	William F. Jarvis	1948-1949
Frederic Woodcock	1940-1941	Clayton S. Parsons	1949-1950
Henry J. Moore	1941-1942	Donald B. Huntting	1950-1951
Harry J. Hauck	1942-1943	Robert M. Toppin	1951-1952
Carl W. Moeller	1943-1944	Henry E. Kuryla	1952-1953
Henry A. Rockwell	1944-1945	Omer A. Gingras	1953-1954
George A. Highberg	1945-1946	Robert Gay	1954-1955

Biography

Lawrence D. Miles



Lawrence D. Miles is manager of the Value Analysis Unit in the Materials and Purchasing Department of the General Electric Company's Manufacturing Services. He was graduated from the University of Nebraska in 1931 with a degree of electrical engineer. He joined the General Electric test course that same year and from there went to the engineering department of the vacuum tube design group.

In 1938, Mr. Miles was transferred to the purchasing department. For four years during World War 2, he was assigned as purchasing agent for the Locke Insulator Division of G. E. in Baltimore, Md.

In 1947, he was recalled to the Schenectady Office to organize an activity which would bring better value on a wide scale into the use of materials. This activity was called "Value Analysis."

With a small group of engineers in General Electric, he has developed methods and techniques which have resulted in eliminating millions of dollars of "wasted" cost from the company's products.

In recognition of this achievement, the company in 1949 presented him its highest award for extra achievement, known as the Charles A. Coffin award, given in memory of the Company's first president.

Mr. Miles is the recognized authority on Value Analysis in this country and has spoken to such groups as the National Association of Purchasing Agents at their annual conventions on two occasions, to the Fifth Annual Industrial Engineering Institute of the University of California at Berkeley and Los Angeles, as well as to the Association of Purchasing Agents Groups in larger cities such as Chicago, New York, Philadelphia, etc. He has presented the "Science of Value Analysis," as he calls it, to meetings of the ASTE, SAM, ASME, etc., in several areas.