

IBAM

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Mr. and Mrs. Lawrence D. Miles
Sedgefield Route 4
Easton, Maryland 21601
U.S.A.

Dear Mr. and Mrs. Miles,

How nice of you to write me on your experience of the visit of the IBAM Cost Reduction Tour Group with you!

I am really grateful to learn that you extended your most personal and warm-hearted hospitality to all of the visiting members at your beautiful Easton Home. Eiichi Morishima, their language coordinator, and all other members of the group were unanimous to say that their visit with Mr. and Mrs. Miles would become their most monumental memory of the whole tour.

Thank you for your comments in favour of those Japanese products. It is very encouraging to me to know that American experts like you can see our products without any prejudice, while this means that we Japanese industrialists must keep satisfying your such expectations. Please keep me advised from that angle.

Mr. Shigeo Takeuchi and your other friends here join me in sending our best wishes and thanking you both, as well as Mr. Carlos Fallon for every kindness that you give to each member of our delegation.

Sincerely yours,

Ichiro Ueno
Ichiro Ueno

Chairman of the Board

PS: I hope you would have also met the four Japanese gentlemen who are visiting the U.S.A. to participate in the SAVE National Conference in Chicago. As they earnestly wished that they have the honour of again visiting you at your Easton home, the Secretary General of SJVE would very much appreciate it if you could be kind enough to help them realize their wishes. These wishes are joined by Mr. A. Kodama, Secretary General of SJVE. Thanks.

IU/ks