

Value Service
SCHENECTADY, August 21, 1959

Mr. C. W. Bryant
Materials Service
NEW YORK OFFICE

The attached is self-explanatory.

You recall that Wolfson is in charge, for Firestone, of the Turbo-Shaft Jet Engine on which they have set the extremely challenging value objectives of about \$15 a horsepower.

You will note that Svein is providing him substantial guidance and has gotten arrangements made so one of their local Value Analysis men, George Wehry, is going to work on it. You will also note that they are not calling it Value Control because it only contains some of the elements and Svein has, in my opinion, rightly decided that unless the Value Control system is used the name should not be used.

You will also note that Roy will be down to help in establishing of Value Standards by functional areas for the guidance of their work.

L. D. Miles/M
Enc.

GENERAL  ELECTRIC

EVENDALE PLANT
CINCINNATI 15, OHIO
SUBJECT

COPIES: G. Bellows

August 18, 1959

P. L. Miles to

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L. D. Miles
Manager - Value Analysis
Manufacturing Services
1 River Road
Schenectady 5, New York

Dear Larry:

A very pleasant vacation delayed this writing to express my appreciation for the time Svein Hvamb spent with us. Although I, personally, was not able to spend as much time with Svein as I had planned, his work with our people was very helpful. We have, at least, a start in the right direction on cost control and have the first draft of our procedure out for review. We have made arrangements to utilize the services of George Wehry, of the Department's Value Analysis organization, as one of our professional helpers in this area. This will help coordinate the value activities of the whole Department and, at the same time, keep my manpower to a minimum.

I understand that Roy Fountain is coming down this week to help us nail things down. All of your people have been very helpful and cooperative and I am sure that we will benefit from this help. We plan to keep you posted of our progress.

M. K. Wolfson
M. K. Wolfson, Manager
Turboshaft Engine Section
Production Engine Department

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