

78-1

SANGYO NOHRITSU TANKI DAIGAKU

IBAM

(Institute of Business Administration & Management)

39-15 6-chome, Todoroki, Setagaya, Tokyo,

Mail Code: 158

Cable Address: SANNODAIGAKU TOKYO

Telephone: (03) 704- 1111

File Ref:

SOCIETY OF JAPANESE VALUE ENGINEERS (SJVE)

January 27, 1978

Mr. Rudy H. Kempter
(VP International, SAVE)
1616 Chain Bridge Road
McLean, Virginia 22101
U. S. A.

Dear Mr. Kempter:

The new year of 1978 for this Society is going to be a year of wider international exchange with the people of same profession throughout the world, as we are already receiving inquiries from Europe about group participation to the next Annual SJVE Conference in October.

Asie from the planning of that Conference, we of course have started organizing this year's SJVE tour group in time of your International Conference in Indianapolis. We expect to have some 10 members to participate in the tour. Main subjects of their interest and their schedule of itinerary are outlined in the attached sheet.

As for the American portion of our tour program, I am writing to you first, wishing that you would kindly take the trouble of reviewing, and helping me "break the ice" in our individual contacts for possibility of visit programs with companies and/or chapters. Your kind help and advice would be most grateful. Allow me to briefly go through the entire itinerary:

1. Europe: For your information, I am already contacting several European firms inquiring for possibility of visit programmes:

April 26	PHILIPS in Eindhoven, the Netherland
April 27	AEG-TELEFUNKEN in Frankfurt
April 28	SIEMENS and/or VDI (Society of German Engineers)
May 1	OLIVETTI in Milano (Ivrea)
May 2	VALUE CONTROL LTD./client firms

2. Washington, D.C.:

- a. Technical visits: We wish to have chances of meeting with experts within General Service Administration and Department of Defense. Specific topics related to these two agencies are clarified in the enclosed list.

RTHK will handle

Could you kindly "monitor" or coordinate with concerned officials for either a series of visits or for a joint meeting of all interested officials and experts? Perhaps, Mr. Gordon Yamada and other experts could also be included although he is no more a GSA member.

- b. Social activities: Will hold

they were free from his health problem. Do you think if we could meet them in some way or other? I would appreciate your kind thought on that aspect, too.

3. Philadelphia: Although Mr. Jerry Kaufman is no longer with Honeywell's Process Control Division, we hope to be allowed to repeat our visit with them. Mr. Kaufman's boss who approved our 1977 visit to Honeywell was Mr. F. Osenbach, Manager of Producibility, Honeywell - Process Control Division at 1100 Virginia Drive, Fort Washington, PA 19034.

RJK

4. Indianapolis - SAVE Conference: To follow suit of what you kindly helped us in the arrangements for the last year's SJVE group in Dearborn, may I ask you if you could again look after the following matters for us:

a. [Registrations]: We should be able to confirm our participation with a complete list of individual registrations only by April 10 or so.

Please rush to us a copy each, if available, of the Conference program, registration form, and/or speaker assignments.

Doris

b. [Conference fees]: While we have no information about this year's Conference fees yet, we'd much appreciate SAVE's special consideration for applying "special rates" or "group rates" to the Japanese tour group, in the way our previous groups enjoyed.

c. [Hotel reservations]: By some time next month, our travel agent in New York will make necessary reservations with the Hyatt Regency Hotel for us. Our group will be named "KLS Japanese VE Tour." We will charter a bus for airport-hotel transportation.

d. [Special International/Japanese Programs]: Based on my experience in the last year's Conference, may I propose that such a program be arranged preferably on the second day, that is, on Tuesday, May 9? Could you describe the "type and length" of such international sessions you could arrange for international groups?

*RJK
Doris*

e. [VE Paper Speakers]: (1) I already confirmed Conference presentation of two Japanese papers by telegram to Mr. Robert L. Campbell, Conference Program Coordinator. They are:

Mr. Hiroshi Tsukuda Engineering Dept., Home Air-conditioner Div.
Daikin Kogyo Co., Ltd. - Shiga Plant
1000-2 Ohtani, Okamoto-cho, Kusatsu City
Shiga, Japan 525

Mr. Haruo Yoshiwara VE Promotion Center, Yasukawa Electric Mfg.
Co., Ltd.
2186 Fujita, Yawata-nishi-ku, Kitakyushu City
Japan 806

As Mr. Campbell indicated that SAVE would publish all papers received by March 15, I would like you to know that the following named individuals are interested in or preparing for submittal of their papers to SAVE:

Mr. Wada Kokusai Electric Co., Ltd.
Mr. Abe Tokyo Shibaura Electric Co., Ltd.

L. Smith

At this moment, I am sure Messrs. Tsukuda and Yoshiwara would personally attend the Conference for presentation of their papers. Both gentlemen would speak through an interpreter who would be accompanying the SJVE group. Can we assume that they can be allowed to use 35-mm ~~film~~ slide projector and/or overhead projector?

- f. Indiana State Program: Due to the "touch-and-go" style of the SJVE tour scheduling, I cannot yet be sure of how our group (specifically, who among the group) can extend their stay in Indianapolis so as to fully enjoy the 6-day programs and events.
- 5. San Francisco: Some of the past SJVE groups enjoyed hospitalities personally extended by Mr. Terry A. Ross of SAVE San Francisco Bay Area Chapter, from whom our members heard about VA/VE at Lockheed Missile & Space Company. Could we call encore for another program by him on Thursday, May 11?

alice

For these proposed visits in Washington, DC, Philadelphia and San Francisco, could you kindly vouch for our plans? If there are any other alternative ideas (that you think would be more realistic), I'd much appreciate being advised so.

JFK
Salas

Based on your reply "signals," I would like to start approaching those prospective hosts. Your help in these contacts would also be much obliged.

As a separate letter, I'd like to request SAVE's official endorsement or "push" to stimulate Conference participation from Japan in the form of a SAVE letter signed by National President. (Please see PS**)

JC

I am sorry for cramming up this letter with many desires and wishes in rush, but we'd much appreciate if if you could help and coordinate the matters for us.

Looking forward to your kind reply soon,

Very sincerely,

A. Kodama

Akira Kodama, Secretary General
SJVE

AK/kn

PS: Mr. and Mrs. Vincent Lao are now enjoying their winter vacation in Japan. On January 21, he spoke to a SJVE-sponsored meeting of Japanese construction people.

PS**: Could you kindly have somebody in SAVE NBO to start preparing for an invitation letter while I will send a list of addresses very soon. A draft format is also enclosed for your information. *(sk)*
rec.

A

ADDRESS LIST

Page 1 of 2

Soliciting Participation from Japan
to SAVE International Conference, May 1978

Mr. Kenji Norimatsu
General Manager, Materials Div.
Matsushita Electric Industrial Co., Ltd.
1006 Kadoma, Kadoma-shi, Osaka
Japan 571

Mr. Shigeaki Noda
Executive Director
Kayaba Industry Co., Ltd.
Trade Center Bldg., 2-4-1 Hamamatsu-cho
Minato-ku, Tokyo
Japan 105

Mr. Takeshi Oguri
Executive Director
The Japan Steel Works, Ltd.
Hibiya-Mitsui Bldg., 1-12-1 Yuraku-cho
Chiyoda-ku, Tokyo
Japan 100

Mr. Isamu Baba
Director, Fujita Corporation
4-6-15 Sendagaya, Shibuya-ku
Tokyo, Japan 151

Mr. Kanichi Suitsu
Manager, Industrial Engineering Dept.
Kawasaki Heavy Industries, Ltd.
Trade Center Bldg., 2-4-1
Hamamatsu-cho, Minato-ku, Tokyo
Japan 105

Mr. Kazuma Tateishi
President
Tateishi Electronics Co., Ltd.
10 Tsuchido-cho, Hanazono
Ukyo-ku, Kyoto
Japan 616

Mr. Junnosuke Toda, President
Toda Construction Co., Ltd.
1-3-4 Kyobashi, Chuo-ku
Tokyo, Japan 104

Mr. Koji Kobayashi, Chairman
Nippon Electric Co., Ltd.
Tokuei Bldg., 5-33-1 Shiba, Minato-ku
Tokyo, Japan 108

Mr. Sadao Oritate
Manager, Control Department
Dainippon-Doboku Co., Ltd.

Mr. Taro Kuninobu
President
Matsushita Electronic Parts Co., Ltd.
1006 Kadoma, Kadoma-shi, Osaka
Japan 571

Mr. Kokichi Matsuno
President
Victor Co. of Japan, Ltd.
3-12 Moriya-cho, Kanagawa-ku
Yokohama, Japan 221

Mr. Kazuaki Fujita
President
Fujita Corporation
4-6-15 Sendagaya, Shibuya-ku
Tokyo, Japan 151

Mr. Mitsugu Kanaya
Vice President
Matsushita Electric Works, Ltd.
1048 Kadoma, Kadoma-shi
Osaka, Japan 571

Mr. Tetsuro Mori
Executive Director
Yasukawa Electric Mfg. Co., Ltd.
2346 Fujita, Yawata-nishi-ku
Kita-kyushu-shi, Fukuoka
Japan 806

Mr. Takakiyo Kawando
Managing Director
Aishin Seiki Co., Ltd.
2-1 Asahi-cho, Kariya-shi
Aichi, Japan 448

Mr. Takeshi Danno, President
Asahi Engineering Co., Ltd.
Kasumigaseki Bldg., 325 Kasumigaseki
Chiyoda-ku, Tokyo
Japan 100

Mr. Michitaro Okuno
Asst. Manager, Production Dept.
Daiken Kogyo Co., Ltd.
2-22 Nakanoshima, Kitaku
Osaka, Japan 530

Mr. Kazuo Goto
Executive Director
Iwatsu Electric Co., Ltd.

Mr. Teruo Kato, Director
Nippon Denso Co., Ltd.
1-1 Showa-cho
Kariya-shi, Aichi
Japan 448

Mr. Yasuro Ito
Manager, Purchasing Control Dept.
Toyota Motor Co., Ltd.
1 Toyota-cho, Toyota-shi
Aichi, Japan 471

Mr. Akio Hirai
Managing Director
Marui Industry Co., Ltd.
1250 Iwase, Kamakura
Japan 247

Mr. Ryo Sato, President
Japan Excel-Management Consulting
Co., Ltd.
Taiyo Bldg., 8-8-5 Ginza, Chuo-ku
Tokyo, Japan 104

Mr. Masaai Yamamoto, President
Oki Electric Industry Co., Ltd.
10 Shiba-kotohira-cho, Minato-ku
Tokyo, Japan 105

Mr. Yukitaka Eto, President
Nitsuko Ltd.
260 Kita-mikata, Takatsu-ku
Kawasaki, Japan 213

Mr. Naoyuki Ishiwara
Executive Director
Toshiba Machinery Co., Ltd.
2068-3 O-oka, Numazu-shi
Shizuoka, Japan 410

Mr. Minoru Kubota
Executive Director
Olympus Optical Co., Ltd.
2-43-2 Hatagaya, Shibuya-ku
Tokyo, Japan 151

Mr. Mikio Tatebayashi
President, Ricoh Co., Ltd.
1-3-6 Nakamagome, Ohta-ku
Tokyo, Japan 143

Mr. Tadao Kase, President
J E O L, Ltd.
1418 Nakagami-cho, Akishima-shi
Tokyo, Japan 196

~~Mr. Yukitaka Eto, President
260 Kita-mikata, Takatsu~~

Mr. Toshio Okamoto, President
Isuzu Motors Co., Ltd.
6-22-10 Mianmi-oi, Shinagawa-ku
Tokyo, Japan 140