

January 25, 1949

Mr. G. C. Paddock
American Locomotive Company
Schenectady 5, New York

Dear Mr. Paddock:

With reference to your letter of January 7, we are again amazed at how time slips by.

Within two weeks, we will be able to send you some notes as requested.

Very truly yours,

GENERAL ELECTRIC COMPANY

L. D. Miles
PURCHASING DEPARTMENT
Value Analysis Division

LDM:AEM



American Locomotive Company

SCHENECTADY 5, NEW YORK

W. H. CLARK

PURCHASING AGENT

G. C. PADDOCK

ASSISTANT PURCHASING AGENT

E. J. VAN VALKENBURGH

ASSISTANT PURCHASING AGENT

January 17, 1949

Refer to:-
VALUE ANALYSIS DISCUSSIONS
GCP/rbg

Mr. L. D. Miles
Purchasing Department
Value Analysis Division
General Electric Company
Schenectady 5, New York

Dear Mr. Miles:

As a result of the Purchasing Agents Meeting of October 21, 1948, at which you presented a very interesting discussion on the above subject, we wrote to you on October 25th asking that you forward additional data, if available, and in your letter of October 27th you advised that you were getting something together and would send us a copy of same shortly.

We are writing, at this time, to ask if such data is now available and, if so, we would greatly appreciate receiving copy of same.

Very truly yours,

George Paddock

October 27, 1948

Mr. G. C. Paddock
American Locomotive Company
Schenectady 5, New York

Dear Mr. Paddock:

We appreciated receiving your note of October 25 concerning our value analysis discussions at the Purchasing Agents meeting.

We are getting together something that will cover this subject, as discussed, and will be pleased to send you a copy of it shortly.

Very truly yours,

GENERAL ELECTRIC COMPANY

L. D. Miles
Purchasing Department
Value Analysis Division

LDM:AEM

C O P Y



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October 25, 1948

GCP/rbg

Mr. L. D. Miles
Chief of Valve Analysis Division
Purchasing Department
General Electric Company
Schenectady, New York

Dear Mr. Miles:

We, meaning Richard Robinson and myself, had the pleasure of listening to your talk at the Purchasing Agents meeting last Thursday and there were just too many people surrounding you for us to offer our congratulations at that time. May we take this opportunity.

We would also like, if possible, to have sort of an outline of what your branch of the Purchasing Department is together with the information contained on the last slide consisting of some eight to ten points which would indicate the value of the part being investigated.

If it is not too much trouble would you be kind enough to drop us a note giving this information.

G. C. Paddock