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Co-Publishing and Foreign Rights

McGraw-Hill Book Company



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New York, New York 10020
Cable Address: MCGRAWHILL NEWYORK

April 16, 1975

Mr. Lawrence D. Miles
Sedgefield
Rte 5--Box 840
Easton, Maryland 21601

Dear Mr. Miles:

It is a pleasure to inform you that we have exchanged contracts for a Japanese language edition of **TECHNIQUES OF VALUE ANALYSIS AND ENGINEERING**, 2/e. This work will be published under the imprint of Nikkan Kogyo Shinbunsha in Tokyo.

The financial terms stipulated in the memorandum of agreement are an advance payment of \$800 against royalties of 7-1/2% for the first 3,000 copies sold and 10% on all copies sold thereafter. Your share of this payment and subsequent royalties accrued, based on the agreement we have with you, will be reflected eventually in your regular royalty statements from McGraw-Hill.

The contract we have with Nikkan Kogyo Shinbunsha grants them a period of two years in which to publish their edition. Upon publication of the Japanese edition of your book, we will send complimentary copies to you.

Sincerely,

A handwritten signature in dark ink, appearing to read 'W. P. Orr'.

William P. Orr
Manager, Foreign Rights

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