

January 25, 1949

Mr. G. B. Benander  
Monowatt, Inc.  
Providence 7, Rhode Island

Dear Bert:

We would certainly be remiss if we didn't thank you for the excellent arrangements in our behalf on our recent visit.

The work you are doing was an eye-opener to me. We know that you are way out in front in your design thinking and we are certainly delighted to see it within our family group.

With best personal regards, I am

Very truly yours,

GENERAL ELECTRIC COMPANY

L. D. Miles  
PURCHASING DEPARTMENT  
Value Analysis Division

LDM:AEM



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# MONOWATT

INCORPORATED • A GENERAL ELECTRIC AFFILIATE

PROVIDENCE 7, RHODE ISLAND

Telephone: HOpkins 1500

February 8, 1949

Mr. L. D. Miles  
General Electric Company  
Purchasing Department  
Value Analysis Division  
Schenectady 5, N.Y.

Dear Larry:

We should be the ones to thank you rather than you thanking us, but at any rate we certainly do appreciate your kind letter of the 25th.

I know you will be pleased to hear that your visit has started a line of new thinking among our people - which is certain to pay dividends.

Cordially yours,

*G. B. Benander*

G. B. BENANDER

GBB/MVC



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**MONOWATT** INCORPORATED

A GENERAL ELECTRIC AFFILIATE

570 LEXINGTON AVENUE, NEW YORK 22, N. Y.

OFFICE OF  
THE PRESIDENT

February 21, 1949

Mr. L. D. Miles, Personal  
Purchasing Department  
General Electric Company  
Schenectady, New York

Dear Mr. Miles:

Just recently I spoke to Harold Strang about the fine reaction that I got to your visit with our people in Providence. We were discussing it again last week and I am just afraid that possibly you would not hear indirectly that we did thoroughly appreciate the help that you and Mr. Beardslee rendered on your visit to Providence.

I can tell you very frankly and sincerely that they liked the approach that you and Mr. Beardslee made and it made a real impression on them, and I did want you to know that I am conscious of it.

Sincerely yours,

AF Warren/HHG