

November 16, 1951

Mr. R. J. Salzer
Eastman Kodak Company
Camera Works
333 State Street
Rochester 4, New York

Dear Mr. Salzer:

We certainly enjoyed the visit to Rochester Wednesday and want to especially thank you for the very complete and pleasant arrangements which you made in my behalf and for the time which we could spend together.

Yours is a fine organization and I am deeply gratified by the words of a number of your group indicating that our subject was timely and helpful.

We are enclosing for your own personal use a number of copies of "Value News" as you suggested. We will also attach some copies of our "Tests for Value" certificates which you might feel free to distribute in any way you care to in your organization.

Kindest personal regards.

Very truly yours,

GENERAL ELECTRIC COMPANY

L. D. Miles, Manager
Value Analysis Unit
Materials & Purchasing Dept.

LDM: AEM