

57-48

INDUSTRIAL PROCUREMENT

A special conference for procurement personnel and others whose operations might benefit from a better understanding of the latest techniques, systems, procedures and policies in industrial procurement and materials management.

presented by
THE UNIVERSITY OF DAYTON
and
THE DAYTON ASSOCIATION
OF PURCHASING AGENTS

October 24 & 25, 1957

at
PATTERSON MEMORIAL CENTER
1815 Brown Street -- Dayton, Ohio

under the direction of
HOWARD T. LEWIS, PhD.
Professor Emeritus
Harvard Graduate School of Business Administration

THE UNIVERSITY OF DAYTON
Division of Specialized Educational Services
Dayton 9, Ohio HE 6721 Ext. 246

ON THE PROGRAM

- Howard T. Lewis, PhD.**
Professor Emeritus, Harvard Graduate School of Business Administration; Widely-known consultant, author and lecturer in the field of procurement
- Charles A. Dempsey**
Chief, Design Research Group
Aero Medical Laboratory, WPAFB, Ohio; Director of Design, C. A. Dempsey Assoc.
- J. Lee Donaldson**
Chief Forms Consultant, The Standard Register Company, Dayton, Ohio
- Phil Hull**
President,
Dayton Association of Purchasing Agents
- Larry Miles**
Manager -- Value Analysis,
General Electric Co., Schenectady, N.Y.
- Jack Moss**
President, Moss Key-Rec Systems, Inc.
Dayton, Ohio
- Harold Nemecek**
Vice-President in charge of Purchasing,
The Lau Blower Co., Dayton, Ohio
- Ted Thompson**
Buyer, Aeroproducts Operations,
Allison Division, G.M.C., Dayton, Ohio
- Lyle Treadway**
Vice-President, District 6,
National Association of Purchasing Agents
Columbus, Ohio
- Ralph Wolfe**
Purchasing Agent, Inland Manufacturing
Division, G.M.C., Dayton, Ohio
- John Yeck**
Partner, Yeck & Yeck Advertising Agency
Dayton, Ohio
- Herbert Zerkel**
Field Supervisor, State of Ohio Department
of Taxation, Division of Sales and Highway
Use Tax, Columbus, Ohio

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THE UNIVERSITY OF DAYTON • DIVISION OF SPECIALIZED EDUCATIONAL SERVICES • DAYTON 9, OHIO
P R O C U R E M E N T C O N F E R E N C E
Patterson Memorial Center • 1815 Brown Street • Dayton, Ohio
A D D I T I O N A L R E G I S T R A N T S

2. Name	Last Name	First	Address	No.	Street	City	State
Place of employment	Company	Location	Position				
3. Name	Last Name	First	Address	No.	Street	City	State
Place of employment	Company	Location	Position				

INDIVIDUAL REGISTRATIONS \$33.00

SECOND ANNUAL PROCUREMENT CONFERENCE

Sponsored by

THE UNIVERSITY OF DAYTON and the DAYTON ASSOCIATION OF PURCHASING AGENTS

October 24 and 25, 1957 Patterson Memorial Center, 1815 Brown St., Dayton, Ohio

OFFICIAL PROGRAM

Thursday, October 24, 1957

- 9:00 Late Registration
- 9:30 Opening remarks
Presiding
John B. Steinbruegge
University of Dayton
- 9:45 Value Analysis
Dr. Howard Lewis & Larry Miles
- 10:30 Coffee Break
- 10:45 Value Analysis (Continued)
- 11:30 Questions and Discussion
- 12:00 Luncheon
- 12:45 Luncheon speaker
Herbert Zerker
The Ohio Tax Law as it applies to
the Purchasing Agent
- 1:30 Legal Problems in Procurement
Howard T. Lewis & Lyle Treadway
- 2:30 Coffee Break
- 2:45 Questions and Discussion
- 3:15 Personnel Problems in Procurement
Howard T. Lewis & Ralph Wolfe
- 4:15 Questions and Discussion
- 5:00 Adjournment

Friday, October 25, 1957

- Presiding
Phil Hull,
President, Dayton Assn.
of Purchasing Agents
 - 9:00 Administrative Problems in Procurement
Howard T. Lewis
 - 9:45 Systems, Procedures, Records & Forms
J. L. Donaldson
 - 10:30 Coffee Break
 - 10:45 Questions and Discussion
 - 11:15 Brainstorming Session - (three groups)
Making Your Procurement Expense
Dollar More Efficient
Jack Moss, Charles Dempsey and
John Yeck
 - 12:00 Luncheon
 - 1:30 Vendor Relations
Howard T. Lewis & Ted Thompson
 - 2:30 Questions and Discussion
 - 3:00 Coffee Break
 - 3:15 Inventory Control
Howard T. Lewis & Harold Nemecek
 - 4:15 Wrapping It Up
Howard T. Lewis
 - 5:00 Concluding Remarks
Phil Hull and John Steinbruegge
- ADJOURN UNTIL OCTOBER, 1958

UNIVERSITY OF DAYTON

HE 6721 Ext. 246

Registration limited to the first 75 applications

Division of Specialized Educational Services
University of Dayton Dayton 9, Ohio

Date of application
Date of Conference October 24 & 25, 1957

P R O C U R E M E N T C O N F E R E N C E

Please print Last Name First Address No. Street City State

Place of employment Company Location Position

The enclosed check in the amount of \$_____ is made payable to the University of Dayton
Please list additional registrants from your company on the other side of this form

INDIVIDUAL REGISTRATIONS \$33.00

The University of Dayton and the Dayton Association of Purchasing Agents welcomes any suggestions you might offer to improve your annual Procurement Conference.

Procurement Conference Scheduled

A conference on improving procurement, covering such topics as "making your procurement expense dollars more efficient," is scheduled for tomorrow and Friday by the University of Dayton.

This second annual conference, to be held at the Patterson Memorial center, will be directed by Dr. Howard T. Lewis, professor emeritus of the Harvard Graduate School of Business administration.

L. D. (Larry) Miles, manager of value analysis for the General Electric Co., will discuss that topic. There also will be a brainstorming session on making procurement dollars count, led by Daytonians Charles A. Dempsey, Jack Moss and John Yeck.

Also to appear on the two-day program are J. L. Donaldson of Standard Register; Harold Nemecek of Lau Blower; Ted Thompson of Aeroproducts; Ralph Wolfe of Inland Manufacturing; Phil Hull, president of the co-sponsoring Dayton Association of Purchasing Agents; Herbert Zerkel of the Ohio Department of Taxation and Lyle Treadway, District 6 vice president of the National Association of Purchasing Agents.