

**WHAT'S AHEAD IN VALUE ANALYSIS**

(Notes used by L. D. Miles at Utica on June 4, 1957)

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**Quickly identifying Value -- Value Control.**

**No fault that second step can't be taken first.**

The simple understandable example creates bad boss relations.

The complex example is not so easy to see through--is better.

A change requiring spending money and time does not create bad boss misunderstanding.

**Evaluation of functions.**

**Value Control.**

**Value Analysis in the Laboratory.**

**New concepts based upon experience and training--continuous training perhaps.**

**Miscellaneous questions.**

Where does it fit into authority cycle?

Where should main semgnets of Value work be done and how put into the cycle--engineering? purchasing?

Training -- how much and how long?

How to get large impact in purchasing.

How to get large impact in engineering.

How to integrate Value work in engrg. -purch. -mfg.

How about professional Value teams?

How to use part time value teams in a department.

How to use full time Value Task Forces.

How to continuously improve environment.

How to continuously get more top grade men into our program.

How to give Value through sales impact (Customer service)

**What to do about National Society of Value Analysis?**

**Realization of management of the impact of Value work on profit.**

**New system vendors integrated in.**