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Bridgeport -

January 18, 1949

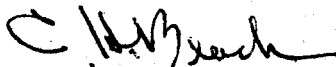
Mr. L. D. Miles
Value Analysis Division
Purchasing Department
Schenectady Works

Dear Mr. Miles:

Thank you for sending me copies of your reports on Value Analysis.

It certainly is stimulating to see the magnitude of saving which is made possible by surveys of this kind. As you probably know, we are engaged in a major cost reduction program. Your reports will be extremely helpful to us not only because of the savings resulting from specific suggestions, but also because they should point the way to corresponding savings in many other products which we will attempt to review here.

Yours very truly,



C. H. BLACK
MANAGER OF ENGINEERING

CHB R

- cc: CC Walker
- EJ Harrington
- CO Hull
- DG Kimball
- GP Schwabacher