

Nov 4 1971

Subject: ORIGIN OF S.A.V.E.

Hsl Luft,
Vice Pres. Communications
S.A.V.E.

Dear Hal;

It might be desirable, while good information is still to be had, to ask Morgan Rederick to prepare for the association, some information of its origin.

The first I know of it, a man named Barney Eades, who I believe worked for Stromborg Carlson, was talking of it.

He was often in the Washington area about the time Admiral Leggett was chief of the Bureau of Ships, and was supporting a start of Value Engineering in the Dept. of the Navy, during his tour of duty.

My first involvement with it came to be thru contacts with Barney, Morgan, and a business man named Chris (name last name I do not recall at the moment).

It is my thinking, on partial information and partial memory that Barney, Morgan and Chris should be credited with the inception. There might have been others. Morgan would know.

Responsible management support was considered so essential to the fledgling that the board was at first composed of responsible users of Value Engineering, as contrasted to those, per se, of value engineering work.

There was some coming and going, but my memory has it that the first board consisted of:

Adm. Leggett, chief of the bureau of ships
Horace Lowers, some high responsibility engineering position, in military communications
Chris [?], Manager of his own businesses
Adm. Mandelkorn, from adm. Leggett's organization, who soon became a vice-pres. or President of an important business
Morgan Rederick, member and secretary
Myself

There may have been men whom I have not named on this page who factored in importantly, I don't know. Morgan would know.

cc for an Rederick

Sincerely,

Larry Miles