

Please send the books to me
as below:

L D Miles
Box 18010
Louisville, Kentucky
40218
USA

7 23 67

W L Gage, Head Lecturer
The Polytechnic
School of Management Studies
32-38 Wells St. London W.1

Dear Professor Gage;

Thank you for the June 27th letter.

I have on many occasions showed your book in my meetings, and on less formal occasions, I treasure it greatly, and it helps me to make some of the points in my discussions.

A price one pays for putting it into use, it the risk of losing it. It was stolen from me.

While teaching a course in one of the colleges, I kept my books and reference material in a box in the instructors area which the university provided for the purpose. In class I had your book and other reference material. At coffee time I had your book and other material and sat around a low table where students (management engineers) came to browse it.

Toward the end of the course, it disappeared. Nothing else disappeared. I guess that is a compliment to you, altho unpleasant to me.

I would like to buy two copies. And I wish you would again autograph them. Send them by regular mail. Include the transportation cost. If you have a way to use dollars, advise me the total amount in \$, and if other than a personal check is better, advise me what is most convenient. If sterling would be better, please so advise. Probably our banks can issue in sterling.

Accept my congratulations for the fine work you have done, and by best wishes for your future.

Sincerely,

Larry Miles



The Polytechnic

Director of Education SIR ERIC RICHARDSON, C.B.E., Ph.D., B.Eng., C.Eng., F.I.E.E., A.M.I. Mech.E.

Head of School
R. L. EDGERTON
T.D., B.Sc.

SCHOOL OF MANAGEMENT STUDIES

32-38 WELLS STREET, LONDON W.1

Telephone 01-580 0471 Telegrams Polytechnic, London W.1

Your Ref.

Our Ref.

WLG/PB

27th June, 1968.

Mr. L.D. Miles,
C/o Miles Associates,
Box 4740,
Washington D.C 20020
U. S. A.

Dear Mr. Miles,

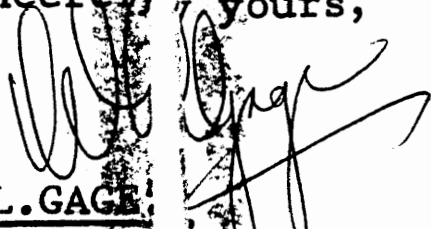
Thank you so much for your
letter regarding my book.

I have read one or two
criticisms, but yours was the one
which really mattered.

Thank you again for all your
help and encouragement.

Kindest regards,

Sincerely yours,


W.L. GAGE

Principal

Lecturer.