

GENERAL  ELECTRIC

C O M P A N Y

MATERIALS SERVICES DEPARTMENT

1 River Road
SCHENECTADY 5, N. Y.

January 18, 1955

Mr. Charles E. Smith
The Singer Manufacturing Company
915 Pembroke Street
Bridgeport 8, Connecticut

Handwritten signature

Dear Mr. Smith:

We are enclosing a reprint of our article on Value Analysis which was printed in Purchasing Magazine, in answer to your request of January 6th. We are also enclosing, for your interest, a reprint of an article which was published in the American Machinist Magazine.

If we can be of further assistance, please let us know.

Very truly yours,

(Miss) Anne Mayell
Secretary to L. D. Miles
Manager - Value Analysis

M/
Enc.

THE SINGER MANUFACTURING COMPANY *Bridgeport Works*
915 Pembroke Street Bridgeport 8, Connecticut

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he wants
send it to
Smith
Trust*

January 6, 1955

Mr. L. D. Miles
The General Electric Company
Manufacturing Services Division
1 River Road
Schenectady, New York

Dear Sir:

I recently read a four page leaflet which appeared to be a reprint of an article you wrote. It was entitled "Value Analysis". It was so interesting that I would like to have a copy of it for my company. If you have other articles on the same subject we would appreciate reprints of them also.

Very truly yours,

Charles E. Smith

Charles E. Smith

CES:erf