

June 20, 1961

MANUFACTURING SERVICES
MATERIALS SERVICE
NEW YORK OFFICE

Dr. George L. Haller
Vice President and General Manager
Defense Electronics Division
Electronics Park
Syracuse, New York



Dear George:

I thought you would be pleased to note the attached letter from Lt. Colonel Mac C. Wells of the Rochester Air Procurement District. This is in regard to a talk Larry Miles recently gave at a Value Engineering Conference in Boston.

Very truly yours,



C. W. Bryant
Manager - Materials Service

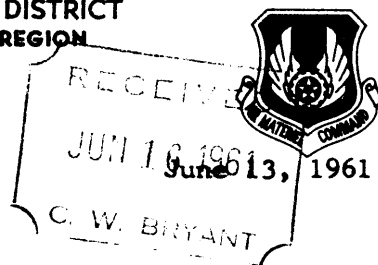
cc:

Mr. F. C. Ruling

dl

ROCHESTER AIR PROCUREMENT DISTRICT
EASTERN CONTRACT MANAGEMENT REGION

UNITED STATES AIR FORCE
20 SYMINGTON PLACE
ROCHESTER 3, NEW YORK



REPLY TO
ATTN OF: REHR

SUBJECT:

TO: Mr. C. W. Bryant
Manager Materials
General Electric Company
570 Lexington Avenue
New York 22, New York

Dear Mr. Bryant

On 7 and 8 June 1961 the Eastern Contract Management Region sponsored a conference on Value Engineering at the Boston Air Procurement District, Boston, Massachusetts.

Appropriately, the keynote speaker at this meeting was Mr. L. D. Miles. His participation was arranged by this office, which has management responsibility for all Air Force prime and subcontracts in New York State, outside of the metropolitan New York City area.

Actually, Mr. Miles is no stranger to this District, since he gave one of the principal talks at a Conservation Conference which we sponsored in Rochester in September of 1956 and his acknowledged leadership in the field of Value Analysis is frequently manifest in day to day contacts with representatives of industry and government.

Characteristically, Mr. Miles gave an outstanding presentation at the Boston conference which contributed materially to the overall success of the meeting. The policy of the General Electric Company in supporting joint Industry-Government programs of this kind is most commendable and I am confident that greatly increased understanding and acceptance of the techniques of Value Analysis was achieved through this conference.

While I am also sending a personal acknowledgement directly to Mr. Miles, I wish to commend him to you for his excellent performance and for his splendid spirit of cooperation in taking time out from a busy schedule to participate in this effort.

Sincerely yours

MAC C. WELLS
Lt. Colonel, USAF
Chief