



McGRAW-HILL BOOK COMPANY

330 WEST 42ND STREET, NEW YORK, N.Y. 10036

A DIVISION OF McGRAW-HILL, INC.

Phone: 971-2801

PROFESSIONAL & REFERENCE BOOK DIVISION

May 21, 1970

Mr. Lawrence D. Miles
Sedgefield
Route 4
Easton, Maryland 21601

Dear Larry:

Thank you for your letter of May 11 informing us about the out-of-stock situation which was experienced by the Nebraska Book Company. We were as disappointed as you were to be informed of this situation.

As you know, Larry, I have been advising you for close to five years on the need for a revision of your excellent book. It has had an outstanding sales history and we want to continue to sell as many, or more, copies than we have in the past. But, Larry, a book ages and the best way to sustain its sale is by revising it periodically. That is why I wrote you on numerous occasions asking for your estimated completion date for the revision.

Our Business Manager bases his reprintings on the estimated publication date supplied him by the editor. The editor, in turn, must depend upon the author for the completion date for the manuscript. Over the course of the last several years I have supplied numerous completion dates based on information which came from you. Further, we arranged a conference here for you and your assistant to guide you in the revision of your manuscript. But we still do not have the revised manuscript in hand.

Please do not feel that we are being too insistent with you, Larry. It's just that we want to sell more copies of your book

Mr. Lawrence D. Miles

May 21, 1970

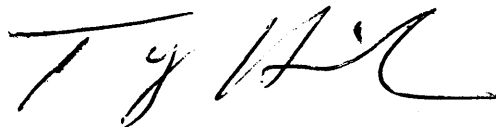
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and one way to do this would be to have the revision in hand.

A new printing has been made and will be available by June 1. Could you supply me a firm date for the delivery of the finished manuscript so that we can plan future reprintings, should they be necessary?

Best regards and continued success in your new activities.

Very truly yours,

A handwritten signature in black ink, appearing to read 'T G Hicks', with a long, sweeping horizontal stroke at the end.

Tyler G. Hicks
Editor-in-Chief, Engineering,
Science, and Management

TGH:ms