



IN REPLY REFER TO:

ORDIP

HEADQUARTERS  
DEPARTMENT OF THE ARMY  
OFFICE OF THE CHIEF OF ORDNANCE  
WASHINGTON 25, D. C.

*CW Brown*  
*ASOM*  
*9/11*

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SEP 11 1959  
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Mr. H. B. Miller  
Vice President - Manufacturing Services  
General Electric Company  
570 Lexington Avenue  
New York 22, New York

Dear Mr. Miller:

On behalf of the Ordnance Corps, I wish to express deepest appreciation for the Value Analysis presentation given by your Mr. L. D. Miles to our top level people at the Diamond Ordnance Fuze Laboratories on 26 August 1959. At the request of this office, Mr. Miles interrupted his busy schedule to journey to Washington to discuss the philosophy, principles and techniques of value analysis.

The General Electric Company has rendered tremendous service to the Ordnance Corps in permitting and encouraging Mr. Miles and other company personnel to donate generously of their time and energy in the promotion of this important concept. Their efforts are showing results in an increasing cost-consciousness so essential to the success of this country's Defense Program.

Sincerely yours,

G. C. CARLSON  
Brigadier General, USA  
Assistant Chief of Ordnance

