

GENERAL ELECTRIC

C O M P A N Y

MATERIALS SERVICES DEPARTMENT

SCHENECTADY

SS-5

Sales

SCHENECTADY, April 12, 1955

Mr. W. A. Sredenschek
Apparatus Sales Division
212 N. Vignes Street
LOS ANGELES, CALIFORNIA

Dear Sreddy:

The attached letter of Mr. Lind, Hughes Aircraft, is self-explanatory.

This reprint contains in it the article to which he refers.

L. D. Miles/M
Att.

HUGHES AIRCRAFT COMPANY

CULVER CITY
CALIFORNIA

30 March 1955

General Electric Company
1 River Road
Schenectady, New York

Attention: Mr. L. D. Miles

Gentlemen:

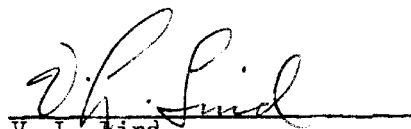
By [unclear] 7/2

We have read, with a great deal of interest, your article "Dollar-sign Engineering", in the March 1952 Review. We note that you promised a typical value-analysis in a later issue of the Record. Would you be kind enough to indicate the month of issue which contained this analysis? Any other readily available information you might be able, and willing to supply would be mightily appreciated. Perhaps we are ~~about~~ ready for some of the medicine prescribed by Dr. Miles.

thus

Sincerely,

HUGHES AIRCRAFT COMPANY



V. L. Lind
Conservation Engineer

VLL:jem