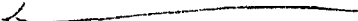


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Roanoke, June 18, 1957

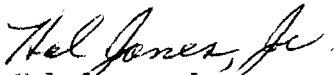
L. D. Miles 
Manager Value Analysts
Bldg. 32G, 2nd. Floor
Schenectady, New York

Dear Larry:

Last Friday, Dusty put on his presentation of new materials and processing and special suppliers. By all comments received from the people who attended, it is one of the best presentations conducted so far in the Industry Control Department. Already, I have received copies of letters written by various functions requesting information on materials that Dusty talked about.

I feel that his talk has stimulated thinking and has given birth to new ideas. We all feel that this is the kind of thinking we should have in our department so that we can continue in making progress in all our areas of manufacturing.

Very truly yours,


Hal Jones, Jr.
VALUE ANALYST

P.O. Box 2488, Roanoke, Va.
INDUSTRY CONTROL DEPARTMENT
Purchasing, Room 141

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Comments

ROANOKE-June 14, 1957

Mr. L. E. Miles
Value Analysis Department
Building 32-G
Schenectady, New York

This afternoon I was afforded an opportunity to watch one of your colleagues at work in a Value Analysis Presentation here in Roanoke.

I would like to take this opportunity to tell you that in my opinion and in the opinion of most of the other people who watched Mr. Dusty Fowlkes, he did a tremendous job, and I am sure that he got his points across very well.


A. J. Kleisch - Manager
Product Cost Accounting
INDUSTRY CONTROL DEPARTMENT
P. O. Box 2488
Roanoke, Virginia

AJK:bh