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Headquarters
DEPARTMENT OF THE ARMY
Office of the Chief of Research and Development
Washington 25, D. C.

CRD/Q2

Mr. Lawrence D. Miles
General Electric Company
Schenectady, New York

14 June 61

Dear Mr. Miles:

The informative and timely briefing on value analysis presented on 1 June by you and your associates was appreciated by myself and my staff. I personally want to convey my thanks to you for the time and effort devoted to this presentation.

My staff is investigating the possibilities of integrating the value analysis engineering technique in the development and production activities of the Army.

The increasing complexity and cost of modern weapons has placed a premium on the adoption of cost reduction methods. The General Electric Company is making a major contribution to this important aspect of National Defense.

Sincerely yours,

ARTHUR G. TRUDEAU
Liettenant General, GS
Chief of Research and Development