



Rensselaer Polytechnic Institute

TROY, NEW YORK

SCHOOL OF ENGINEERING
Department of Management Engineering

November 15, 1962

Mr. Lawrence Miles
Manager of Value Services
General Electric Company
Schenectady, New York

Dear Mr. Miles:

I wish to thank you for delivering a truly valuable talk to our Management Development group last week. The men all mentioned their interest and, indeed, enthusiasm for the ideas and the philosophy which you so ably brought to us.

Please accept our best wishes and sincere thanks for the time and effort which you put into this effort, and particularly for the information and inspiration which you provided.

Sincerely yours,

A handwritten signature in cursive script that reads "Donald D. Deming".

Donald D. Deming
Associate Professor

D:W