

11 24 69

Dear Charles;

Your 11/17 letter suits me just great.

With my moving and other committments I was a little too tight this year. It worked out just fine.

Next year when you make your plans, use the address below:

L.D.Miles
~~Sedgefield~~
Easton, Md. 21601

Phone 301 822 3271

In the meantime, best of sucess to you.

Sincerely,

Larry Miles



November 17, 1969

Mr. L. D. Miles
Miles Associates
2205 Speed Avenue
Louisville, Kentucky 40205

Dear Larry:

Our program of Value Engineering has slowed down to a walk this past year as the entire department has been concentrating on capital projects. This is one of the dangers in having a single department handle two diverse functions, and I can foresee that the Value Engineering will be slighted again in 1970. However, I have managed to hire a couple of good men and I hope by this time next year to again start concentrating on cost reduction.

Since I am not planning any significant programs of Value Analysis this year I am afraid I must forego the pleasure of your annual visit. This has been a difficult decision for me to reach as I understand the value of continuity, yet I cannot justify the expenditure if we are not going to apply the concepts. I sincerely hope that I can keep the thread of the program going and that you will be able to visit us in 1971, and I am making my plans accordingly.

I would be very interested in hearing news of the publication of your new book.

Sincerely,

Pacific Southwest Region
AMERICAN CEMENT CORPORATION

Charles Bush, Chief Engineer

MILES ASSOCIATES
BOX 4740
WASHINGTON, D. C. 20020

11 8 69

Dear Charles;

We hope that the recent year has been a good one for you and your associates.

It has been a superior one for us. Eleanor and I have bought our "Dream Home" on the "Eastern Shore" of Maryland, and will be moving there between Dec 5 and 10. It is 3 acres with 400' shoreline, just off the beautiful Tred Avon river 7 miles west of Easton Md. We love the crabs and crabbing, clams and clamming, oysters and oystering, fish and fishing. We will keep our cruiser "Duke" at the door. We found just what we wanted.

Our schedule is moving off a little faster this year, with the first 6 months jelling up too fast. If you have concluded whether American Cement does or does not wish to schedule a week of consultation this year, please advise me now, otherwise keep me closely posted as to the status.

If we are to do it this year it would fit my schedule very very much better, somewhat earlier. I finish some work in Mexico on Jan 23. I have avoided committment on either of the two following weeks, until I get at least a preliminary answer from you.

That would be Jan 26 thru 30 or
Feb 2 thru 6

I am heavily involved in the balance of Febr and Mar. Some time might be opened in April.

Please give my greetings to your associates, my friends.

Sincerely,

Larry Miles

My address until Dec 3 will be:

2205 Speed Ave
Louisville, Ky. 40205 (Ph. 502 451 1178)