

SUBJECT  
LOCATION  
REFERENCE

*W*

*L D Miles - Very good  
as usual - Wood*

Bloomfield, February 25, 1949

Mr. H. L. Erlicher, Vice President  
Purchasing Department  
SCHENECTADY

Dear Mr. Erlicher:

I just want you to know how very much we appreciated having Mr. L. D. Miles with us today for the purpose of delivering the story on value analysis. He did a grand job, and our fellows felt it was time well spent. I am sure that as a result of his visit, we will do a much better job of purchasing during the coming months.

With kindest personal regards,

Sincerely,

*F. J. Van*

F. J. VAN POPPELEN

FJVP:JC

RECEIVED  
MAR 1 1949  
H. L. ERLICHER