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**MANUFACTURERS ASSOCIATION**  
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CHAMBER OF COMMERCE BLDG. • SYRACUSE 2, N. Y. *of Syracuse*

February 25, 1957

Mr. L. D. Miles  
Manager, Value Analysis  
General Manufacturing Division  
General Electric Company  
Schenectady, New York

Dear Larry:

Thanks again for a very fine talk on "Value Analysis" to members of our Factory Management Council last Thursday! I know you could tell by the response following your talk that those present were keenly interested in your remarks. Your examples certainly illustrated the tremendous potential for savings through value analysis.

Again we appreciate the time you took from your busy schedule to be with us.

Sincerely,

Thomas F. Ruck  
Industrial Relations Director

TFR/jms

cc: Oliver W. Acheson  
Joseph A. Barratt