

# स्टील अथॉरिटी ऑफ इण्डिया लि.

(भारत सरकार का उपक्रम)

पंजीकृत कार्यालय : हिन्दुस्तान टाइम्स हाउस, कास्तूरबा गांधी मार्ग, नई दिल्ली-110001

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## STEEL AUTHORITY OF INDIA LTD.

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**SS Venkataramanan,  
Value Engineer**

D O No. SAIL/TECH/VE/2

Aug 24 77

Dear Mr Miles,

It was a privilege for me to have met yourself and Mrs Miles last year during the SAVE Conference at Minneapolis. You may perhaps remember me still. I stayed in your great country for about 3 months followed by two weeks in London. During this entire period, I had occasion to participate in several VE workshops and lectures apart from having discussion with many individuals. I was received with exceptional friendship and given every assistance to study VE applications and case-studies.

After my return to India in August 76, I have been busy publishing several articles in leading journals as well as conducting lectures, seminars and also one 40-hour workshop in collaboration with Rudy Kempter and Bob Rossman at Bombay in March this year.

You may be glad to know that I have moved from the Indian Railways and joined the Steel Authority of India Limited which is a 2000 million dollar company managing the entire steel industry in India and having a capacity of 10 million tonnes per year. We are trying to use the VE techniques in a big way to benefit India's Steel Industry and thereby the national economy and as a part of this, I am bringing out a number of brochures, pamphlets, etc. We would very much like to publish your picture in one of these. I would, therefore, request you kindly to favour us with two glossy, black and white photographs.

We have also started the Indian Value Engineers' Society (INVEST) and have applied for its registration. We expect to be formally in existence in about a month's time as soon as the registration formalities are completed and the official notification is issued by the appropriate Government Department.

Hopefully SAVE and INVEST can together contribute to the benefit of the needy peoples of the world in countries like India. You may have seen this also reflected in my paper published in the SAVE proceedings 1977. CP Smith was very kind to present that paper on my behalf at Dearborn. I hope to be present for the 1978 Conference at Indianapolis.

With my highest regards to you both,

Yours sincerely,

*SS Venkataramanan*  
(SS Venkataramanan)

Member, SAVE

Mr Lawrence D Miles,  
Sedgefield,