

GENERAL  ELECTRIC

SUBJECT

COPIES:

COST REDUCTION

Hendersonville, N. C., Jan. 9, 1958

Mr. L. D. Miles  
Manager of Value Analysis  
Materials Service  
General Electric Company  
One River Road  
SCHENECTADY, NEW YORK

Dear Larry:

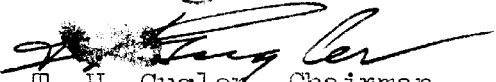
We wish to express our appreciation to you for your participation in the meeting of our Cost Reduction Teams on Wednesday evening, January 8.

Your talk was dynamic, radiated enthusiasm, and was very much to the point. We have had many comments on the fine performance you gave. A number of people have expressed thoughts of immediate changes in equipment to reflect some of the things they learned from you.

We are sure that your participation was a real asset in kicking off our 1958 Cost Reduction program, and that we will show immediate benefits in the magnitude of our cost savings. Thank you again for a job well done.

Sincerely yours

  
H. J. Fisherty, Chairman  
1957 Cost Reduction

  
T. H. Gugler, Chairman  
1958 Cost Reduction

HJF:fdn