

Tyler Hicks
McGraw-Hill

Dear Ty;

Every time I use our 2nd Edition - which is mighty often, I am re-impressed by the spectacular job you all did in getting it together. Again accept my appreciation.

Now I have finished my 100 hours of work which I discussed with you and your associates before I went to Japan, and, for the first time, an examination that includes the nitty gritty, is available to a much needing industry and education world.

Your tentative thoughts were:

1. Perhaps it should be called a "Course of Study" or similar, rather than "Examination", to broaden its sales pull.
2. Perhaps it could be incorporated right into the book.

So I am sending it to you. However please pass it right on to John Stockwell who said he would quickly photo-offset it for me, so I can get in into some "key" places at once.

John asked me to type it as neatly as I could. You will see that, for me, its pretty good.

You folks will probably want to type a title page for it, and one that names the book and company. Not knowing the best title, I left it off.

Now I want to get this book into actual class-room use on a broad scale in colleges and industry. With this "Course of Study", there is nothing that even remotely approaches it for quality of technique and ease of teaching and of learning. Proper plans should be put in motion which will sell 100,000 during the next three years.

I need 300 copies of the "Course of Study".

Would it be possible for me to receive 50 by first class mail by Febr 6 or 7, so I can take them to this Washington meeting of instruction for the construction industry of 100 to 200 people on Febr 8? People might take them back home and develop follow on sales of a few hundred from them.

Sincerely,

Larry Miles

You might mark the 50
Special delivery.