



# Society of American Value Engineers

80-2

Robert L. Churchill  
~~Vice President South Central Region~~

6336 Genoa Road  
Fort Worth, Texas 76116  
~~Office (817) 737-4911 Ext. 2161-2848~~

9 February 1980

Mr. L. D. Miles  
Sedgefield, R. 5 B. 840  
Easton, Maryland 21601

Dear Larry

A very busy, VE promoting Jerry Kaufman called me this morning. We talked of many ideas relating to the program for the coming conference in Dallas. By the way I'm involved as a contact with the people who are presenting papers.

Our question and hope is .. .. Would you present a paper for the Dallas Conference, Larry? Because of your broad experience and knowledgeable background it would be a big plus for the conference program.

Some suggestions discussed were in the area of Creativity; VE, a way to extend brain power; VE's and the people of purchasing. The latter, I recall, was a series of timely articles in the Purchasing magazine. Or maybe there are other more challenging topics that you would prefer.

Jerry sent me a copy of the letter on your trip to South Africa, and visit with Mr. Kieth Van Heerden. I agree whole-heartedly with your comments on his abilities and skills. He was a room neighbor during the Detroit Conference. His experiences in VE were spellbinding .. .. an extremely interesting man in a complex environment. You and Eleanor were most fortunate to have him show how VE functions in South Africa.

Larry, may we hear from you around the first week of March?

Sincerely,

*Bob Churchill*  
Robert L. Churchill

6336 Genoa Road  
Fort Worth, Texas 76116  
(817) 737-9167

*Eleanor:*

*Mary and I often recall the wonderful times at Sedgefield.*  
*Bob C.*