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DM.41.82

São Paulo, October 29, 1982.

Mr. Larry D. Miles  
Sedgefield R. 5 B. 840  
Easton, MD. 21601  
U. S. A.

Dear Larry,

Victory, victory, victory! On October 25, the president of G.E., Dr. José Bonifácio de Abreu Amorim, accompanied by their director, Mr. Nahid Chicani, came specially from Rio de Janeiro to visit me and apologize and explain that all was a terrible misunderstanding and that naturally G.E. will always honor promises made by one of their members.

Between friends, I must confess to you that it was not a moral issue that brought the president to my office. It was the fact that we gave to Siemens, and not to G.E., our order for electric motors in a very large amount of money. Siemens was already prepared to sponsor your coming to Brazil.

So this sale made a very big pressure to change their policy not to lose big orders in the future.

But, it does not matter whatsoever.

I am happy that we can carry out as initially planned.

So in January I will contact you again in order to settle the details.

Best regards,

Herbert L. Stukart.

HLS/oz