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THE JAPAN STEEL WORKS, LTD.

HIROSHIMA PLANT

(K. K. NIHON SEIKOSHO HIROSHIMA SEI'AKUSHO)

FUNAKOSHI-CHO, AKI-GUN, HIROSHIMA-KEN

JAPAN

HEAD OFFICE
12, 1-CHOME, YURAKUCHO,
CHIYODA-KU, TOKYO

PHONE:
A 81-1211

Sept. 4, 1972

Mr. and Mrs. Larry Miles
Sedgefield Route
Easton, Maryland 21601
U. S. A.

Dear Mr. and Mrs. Larry Miles:

Thank you very much for your most courteous letter of August 24, 1972.

Please excuse the delay in responding to your letter of July 28, 1972. It has taken about two months to write the report of the 12 National Conference of SAVE and attend the VE meeting of Japan Steel Works, Head Office, Hiroshima Plant, and Yokohama Plant, and Society of Japan Value Engineers.

It was a great honor for me participate in the 12th National Conference held in Miami Beach in June, I wish to thank you very much again for the courtesy and hospitality extended to me.

It is my great pleasure to learn that you will come to Hiroshima. We are planning to hold the commemorative speech of Mr. Miles for Value Engineers of Hiroshima Plant with a consecutive translations. Then I will take you to the famous sight seeing place 'Miyajima Shrine.' Takashi Oguri, Managing Director and General Manager of Japan Steel Works, Hiroshima Plant and I are looking forward you.

Yours sincerely,

Takehiko Tanaka
Value Engineering Specialist Chief
Japan Steel Works, Hiroshima Plant

c.c. Mr. Akira Kodama (SJVE)
Mr. Yukio Obana
Mr. Hidenobu Onozuka
International Affairs Dept of IBAM

(Institute of Business Administration and Management

August 24, 1972

Mr Takehiko Tanaka
The Japan Steel Works Limited
Hiroshima Plant
Funakoshi-Cho, Aki-Gun, Hiroshima-Ken
Japan

Dear Mr Tanaka;

Eleanor and I are coming to Japan this October.

You have extended so much friendship, not only this year in Miami, but also in former years. We enjoyed you so much again in Miami. You and your associates have so warmly invited us, that we, just today, got enough information so that we could decide to come now instead of in 1974. I am also advising Akira Kodama.

Soon we will make definite plans as to dates, our wishes, and reservations needed. We certainly will accept your kind invitation to come to Hiroshima, and will enjoy it greatly.

We are enjoying the pictures a great amount. Our friends always remark about the superior quality of them. Again, congratulations to you, and to the designers and makers of your equipment.

Please tell your lovely wife that we have the beautiful needlework which she so artfully made, near our front hall, and enjoy it constantly.

We are very much filled with happiness as we plan for our journey to your country.

With Warmest Greetings,

Larry Miles
and wife Eleanor

July 28, 1972

Mr Takehiko Tanaka

Dear Friend;

We have such fine memories of our good times together in Miami.

We received the pictures. They are superb - the finest I have ever seen. Thank you very, very much.

We have forwarded some to Mr Sredenschek, who was also delighted with them.

Enclosed are the names and addresses you asked for.

Mrs Miles and I have learned from Mr. Shinagawa that he is unable to arrange transportation for our proposed visit to Japan, that he works with traffic in the opposite direction, from Japan to USA. We are thus now investigating other arrangements, and hope to find some suitable so that we may visit your fine country this fall, and have the honor of attending a day of your conference.

Should you happen to know people who might make travel and visit plans for us, please feel free to give them our name and address. We should like to come in either early or mid October, and visit diverse parts of Japan, staying perhaps two or three weeks.

Warmest Regards to you and our other friends,

Larry Miles and wife Eleanor.



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HIROSHIMA PLANT

(K. K. NIHON SEIKOSHO HIROSHIMA SEISAKUSHO)

FUNAKOSHI-CHO, AKI-GUN, HIROSHIMA-KEN

JAPAN

July 7, 1972

HEAD OFFICE

12, 1-CHOME, YURAKUCHO,

CHIYODA-KU, TOKYO

TELEPHONE:
HIROSHIMA 81-1211

Mr. and Mrs. Lawrence D. Miles
Sedgefield, R. 5. B.840
Easton, Maryland 21601
U. S. A.

Dear Mr. and Mrs. Lawrence D. Miles:

After the very impressive and enlightening participation in the 1972 National Conference of the Society of American Value Engineers in the middle of June, I and Mr. Onozuka and Obana returned to Japan, and I am doing very well.

On behalf of my presentation of papers entitled "Value Engineering promotion and its motivation at Japan Steel Works, Hiroshima Plant" to the National Conference, I can hardly find adequate words to express my sincerest feeling of thanks for your kind hospitality and kindness which you extended to me during the Conference.

Society of American Value Engineers having a great achievement and phenomenal success, we feel that the benefit to be derived by us will be great. If we too could contribute in a small measure to your Society, through my presentation of papers, we should be very happy indeed. What I learned from the presentation of every and all speakers during the Conference are of an immeasurable Value and I am certain that the enriched knowledge would certainly help me in diffusing the concept and technology of Value Engineering wider in our Company. I hope you will continue to render to me your assistance and guidance of Value Engineering.

I wish to thank you very much again for your hospitality and kindness. Lastly my wife joins me in sending you and Mrs. Miles her best regards and thanks.

Sincerely yours,

Takehiko Tanaka
Value Engineering Specialist Chief
Assistant to Manager
Japan Steel Works, Hiroshima Plant

c.c. Mr. Carlos Fallon
Mr. J. J. Kaufman

Takehiko Tanaka
Value Engineering Specialist Chief
Assistant to Manager
Japan Steel Works, Hiroshima Plant
2186 Irikawa, Funakoshi-cho
Aki-gun, Hiroshima
Japan

Mr. and
Sedgefi
Easton,
U. S. A.

BY AIR MAIL
PAR AVION